C. P. FORDYCE, M. D.
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WESTFIELD, N. J.

1/18/32

Dear Friend Schultz;-

What a coincidence. I had not heard of you for many months until at the convention of the Camp managers association I met Te Ata who says she knows you. She gives programs of American Indian Folk Lore in schools and summer camps and was the past week at the Phildalphia exhibition of Indian Crafts. She seems like a charming girl and I am cultivating her acquaintance. I asked her if she knew about Grinnell but she did not but said she would inquire. I have not contacted her since my return from a recent long trip to the middle west. I will see her next week and also will ask Holland of Field & Stream about the man and let you know. Then two days after I met Te Ata I got your letter and was mighty glad to hear from you. I will never forget the delightful time I had at your home in the mountains and regret that I have not had the opportunity to repay the courtesy. And I remember Lone Wolf ; you know I met him at Grand Canyon after leaving your place.

I want to meet Mr. Grinnell and will call on him personally if possible next week.

Your writing experiences are interesing. I think you have made a wonderful success of it by keeping up your sales so consistently. The depression has hit the magazine game hard and forced editors to use old shelf worm mss. and all their surplus so that soon they ought to do some restricted buying. I think you can land in Adventure by slanting your stories for adults so try it and send to the attention of Mr. A.A.Proctor. I also suggest the Blue Book. I spoke to my friend Donald Kennicott, edtor the other day and he said he would be interested in your type of story if slanted for an adult rather than a boys magazine but that he is buying little now. Should you wish to put your proposition in the hands of an agent I can recommend Robert Thomas Hardy who is a square dealer and has no course of instruction to sell as so many agents have. He wants just such work as a finished writer as you with your experience can supply. His address is given in the enclosed magazine. You will note the article by the president of the Writers Club to which I belong. Frederick sums up the situation well I think. I am also sending with the magazine a copy of the Writers Market which, while the 1931 issue, is not materially different from the 1932 issue. Please keep both the enclosures if you can use them.

Two years ago I broke into the editorial game leaving small town practice and writing on the side (I was

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camping editor of Outdoor Life for 8 years) and going to Chicago as assistant editor of the American Medical Assn. and on the recommendation of Dr Fishbein I came here a year ago to be editor and medical director of the Merck & Co, Inc. the largest chemical manufacturers in the country. I handle the first aid in the plant of 1000 workers and also do editorial and advertising work besides supervise investigations among doctor-research men over the country. I enjoy some nice contacts in differemt lines in New York. I work at Rahway but live in Westfield, N.J. 20 miles from N.Y. Sundays I go into the Greenwood Lake region with one of the hiking clubs from N.Y. and the wooded country is fine up on the northern H.J. region.

If you go to Los Anggles call at Inglewood to see Raymond S Spears. He is a good friend of mine. Also you might meet in Tucson H. Bedford-Jones and his friend William Wallace Cook also a good freind of mine. Cook goes there almost every winter - Jones not so often.

Really I would like to hear more about you and what you have been doing. I will keep my eyes and ears open and if I can give you any valuable sales tips I will be most happy to do so.

Thanks for writing me and best wishes to you and Lone Wolf.

Sincerely,

C P Fordyce.

give me a list of your books.