Dear Ivan,

A report for you especially on the Tom Robbins Event at the Frieside. Jan. 10, 1985. Those working & I agree we had about the same member as your signing. I knew you would want to know. The Robbins timing being so poor we sold many fewer books than Dec 6th. Many brought their books in to be signed. One got the feeling Tom's heart was not in meeting the public. He does no interviews, TV or much. Speaking, what was left to go in San Francisco.

Congratulations on your grant from National Endowment for the Arts. That shaded charmer your typewriter ribbon.

Love,
Dear Coke--

Here's the Wind & Tide newsletter I mentioned to you. I had a note from there today, reporting that we sold all English Creeks at my signing there. Which reminds me to ask: would you drop me a note about how many we sold at your store, and if it's handy, the total of paperbacks as well? Figures of that sort are ammunition for me with the publishers.

Thanks for inviting me down—and feeding me dinner as well. Best to Bob.
Columbus Day (the real one)

Dear Ivan,

The plans for your big day in Olympia, hub of the universe, seem to be progressing nicely. I plan to have invitations printed, and I wanted to use your logo on it if you are willing, and if you will send me a new one.

The library people are bringing the food, and I will provide mulled wine à la française.

In the same building as Coke’s bookstore is a little restaurant called the Herb & Onion. It has good food, is inexpensive, and not too heavy. It may be that Coke & her husband will be taking you to dinner. If you need a little peace & quiet beforehand, I can
make some arrangements for you.
I think Cole plans to have your
books available for sale at my house
with, perhaps, one of the librarians
in charge.

In case you drive by yourself
to 403 No. Rogers, Cole's bookstore's
entrance is on Legion Way. 5th Avenue
is one block away. Proceed
on 5th Avenue, keeping in the
right hand lane, up the
hill. The lane will change
to Harrison. Continue to Rogers,
turn right, 3 blocks to 403.

The librarians are greatly
pleased that the opportunity to
meet you and converse in
an informal environment is
going to be available to
them.

Glad to see Sea Runners in
Penguin.

Sincerely,

Mary
The Washington Library Media Association

invites you to meet

Ivan Doig, Northwest Author

at the home of

Mary Farrington

403 North Rogers

Olympia, Washington

December 6, 7:30 - 9:30 p.m.

To benefit the association

RSVP (regrets only)

943-1746 or 352-5545
Nov. 13, 1984

Dear Ivan,

Bob and I would be pleased to go to dinner with you in the 6th or 7th December just the 3 of us. We'll make reservations at our favorite Italian restaurant. In the event you feel solitary that evening we will understand. Hope Carol can come! I miss her laugh! Cole [10]

You will be in my heart in Christian Science.

125th in our family calendar month paper here.
Dear Coke--

I liked your bookletter, particularly the part that featured those two cosmic bestsellers, Doig and Robbins.

An experiment I've been trying this book season--partly to offset the fact that the only crummy reviews English Creek has had were in the Seattle papers!--is to provide some photocopies of national reviews, before and at signings. Response has been good; yesterday at Wind & Tide in Oak Harbor a woman picked up a couple, took out her change purse and asked how much I wanted for them, so maybe we just ought to throw away the books and sell the reviews. Anyway, if they're any use to you in interesting the potential customers this next few days before my signing, here's a batch of the USA TODAY review.

All is well with the book. Should be an "All Things Considered" interview of me on the air before your signing--maybe even tonight--and a NY Times review will be showing up, we hope in early December. See you Thursday.

best,
NOTE: We will gift wrap your selection. We VISA mail by telephone.
A Gift Certificate is always welcome!

★ VERY SPECIAL HOLIDAY EVENTS ★

IVAN DOIG AT THE FIRESIDE
Thursday, December 6th, 4-6 P.M.
Author of "English Creek"

TOM ROBBINS AT THE FIRESIDE
Friday, January 18th, 4-6 P.m.
Author of "Jitterbug Perfume"

Both of these authors are "Northwest Originals." Come meet them!

See You Here!
Coke Funkhouser
352-4006

OPEN SUNDAY, NOVEMBER 25th, 12-5 P.M. -- EVENINGS UNTIL 8 P.M., DECEMBER 17-24th
Fireside Bookletter  
HOLIDAYS 1984

After a glorious summer we are headed into the tunnel of the year. Our days are such that "the shadows of the morning and the evening almost mingle together" (Washington/Irving/SKETCHBOOK). On the first day of dark, steady rain I thought that I was wearing my sunglasses. It is important to have an enjoyable activity. How about reading a GOOD BOOK?

Some interesting fiction is coming from South of the Border. Authors represented on our shelves include: CARLOS FUENTES, GABRIEL MARQUEZ, OCTAVIO PAZ, JORGE AMADO and MARIO VARGUS LLOS. I especially enjoyed the light touch of Llosa in AUNT JULIA AND THE SCRIPTWRITER. At last ROADSIDE GEOLOGY OF WASHINGTON has arrived. EXPLORING PUGET SOUND BY AUTOMOBILE is another overdue title. A DAY IN THE LIFE OF HAWAII follows the popular Australia book. Next is Washington State in this series. On September 23, 1983, professional photographers descended on our State from all over the world and took photos for that 24 hour period. We await the results. Two beautiful big books on the Olympic Peninsula are out in time for the holidays. WE'LL ALL GO HOME IN THE SPRING is a well done record of pioneer memories in the Walla Walla area.

Calendars for 1985 include J.S. BACH, in honor of his 300th birthday. WASHINGTON, THE STATE is especially nice this year. The Cahill LITERARY, DRUID, & EMILY DICKENSON calendars are in stock on our new bookshelf. Our daughter Karen, is studying until Spring at Chinese University, Hong Kong. At her suggestion I read the novel RICKSHAW, written by Lao She. He has been called the Charles Dickens of China. HOMESICK by JEAN FRITZ, and the story of Mrs. Mao, WHITE BONDED DEMON will also add to your China background.

A note about our employees. Bonnie Jones is a student at St. Martins College studying psychology. Judy Bricker is with husband Jim, stationed temporarily at the Pentagon. She wrote that she plans to hear Robertson Davies read at the Library of Congress. While Judy is gone on Mondays, Beth Dubey will be in charge. Beth worked at the Doubleday Bookstore in NYC. During the holidays one year she awoke in the middle of the night, looked at her digital clock and computed the tax. Two new businesses have recently opened at 5th and Washington. Gail Larson's "Needleworks" is upstairs, "Marianne Partlow Art Gallery" is on the main floor.

One of my favorite wags was searching for HENRY VIII when he wondered aloud of HENRY IV, Part 1 and Part 2 equal one HENRY VIII. Several good touring books with good photography of England are in stock. Jeff Archer, a former Member of Parliament has written FIRST AMONG EQUALS. I just finished SHALL WE TELL THE PRESIDENT?, full of suspense. FORSYTH & MACINNES have new mysteries. We have several new mystery authors on our shelves. MISTS OF AVALON, a big seller, tells the King Arthur legend from a female point of view. History buffs have been positive about VIDAL'S LINCOLN. Short Story collections include several volumes of S. Maugham, Best Short Stories of 1984 edited by John Updike. MIKE ROYKO has produced a new collection of Chicagobilia. This Fall my Mother who lives near Chicago is going on a cruise with the Chicago Cubs!

I always appreciate good criticism and new ideas for the store. Often times customers will make favorable comments about the selection and general flavor of the store. My favorite recent comment was from two young people who exclaimed "There's alot of weird books in here".

Have a Splendid Holiday!
Olympia, Fri., Nov. 7

Fireside Bookstore, in Olympian Hotel, 4:30-6:30 signing
116 E. Legion Way 98501

Owner, Coke Funkhouser (husband Bob, a doctor) phone 352-4006
staff: Linda Young; woman named Mike phone 943-3493

--good attractive bookstore, where the signing went very well; sold 41 of 50 avbl
Winter Bros, a few Sky h'backs, some p'backs.

afterward, book group met at Jim and Holly Gadbaw's; Forrest Wilcox of the grp
set all this up, led off the disc'n (his wife Kerri). Wilcox phone, 943-3214
at home, 753-5255 at work (state emgcy planning office). Alice Watts of the
Daily Olympian wrote predece story.
Special Events at The Fireside

IVAN DOIG
Author of English Creek
Thursday, Dec. 6th
4 PM - 6 PM

TOM ROBBINS
Author of Jitterbug Perfume
Wednesday, Jan. 10
4 PM - 6 PM

Across from Sylvester Park
in Downtown Olympia

Hours: 11-6PM Mon-Sat.
Open Evenings after Dec. 17th

116 E. Legion Way
352-4006
Keep This In Your Wallet

One clear night, just minutes before your time arrives, you may open your eyes and find yourself lying in the last place you look, with nothing to do but wait.

Lift your head, if you can, and watch for a star that keeps looking back, as if it were followed.

When the light goes, you must leave without being seen... like the end of a dream fading to a cold spot on the edge of a pillow.

Benjamin Dover

DREA

You are twenty-five and you.

Unattended, you follow two girls and a woman along the road by the cliff. They are laughing, children to each other, away and back.

They cut through the field. They follow Cloyden but turn to you. Abruptly you panic, run to the track. They must travel Addison, were a child.

You run through the yard suddenly nine and crying up for Marjorie, you learn to scream, learn that boys 'to girls, pretend 'she has never been your friend. You keep running through.

You pass the Havens, then and turn left to your own. You stand in the patio window on three sides and wait
Meet Ivan Doig
at the FIRESIDE BOOKSTORE

Thursday, Dec. 6
4-6 p.m.

Author of
"ENGLISH CREEK"
A novel of
the Montana
past.

Fireside Hours: Mon.-Sat. 11-6
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116 E. Legion Way
Downtown Olympia • Olympian Hotel
human service agency requests

Tumwater spokesman Leonard Smith said Tumwater has set aside $20,000 in revenue sharing, $5,000 less than requested.

“We feel this is one place you’re not wasting one penny,” Hertzog told county commissioners.

Hertzog said requests totalled $361,498. The review council recommended $275,000 in spending, up from this year’s allocation of $236,110.

Following is a list of the agencies and the amount recommended for 1985:

- Off Campus School, $7,000.
- South Puget Sound Community College dental clinic, $5,000.
- Housing Authority, $17,417.
- Friendship, $10,638.
- Senior Center, $19,000.
- Thurston Youth Services Society, $33,200.
- Crisis Clinic, $26,000.
- Sound Home Health (Hospice), $4,436.
- Refugee Center, $12,260.
- Planned Parenthood, $5,000.
- Retired Senior Volunteer Program, $6,000.
- Safeplace, $33,000.
- YWCA, $18,500.
- Olympia Child Care (food program), $3,350.
- Latchkey, $9,500.
- South Sound Advocates, $17,000.
- Community Care Clinic, $18,000.

Earl said the county has $1.25 million in federal revenue sharing money to spend in 1985.

He’s recommending $400,000 go to central services to keep the existing computer assistance for all county departments at existing levels.

Other revenue sharing money will be used for everything from purchasing new linens for the juvenile center, to furniture for Superior Court judges, relocating the county fair and purchasing new office space.
Wires hum for ‘Big Broadcast’ in Cincinnati

Some people, some places:

WKRP SEATTLE — The Cincinnati Playhouse is getting a lot of telephone calls these days from Seattle-area residents making reservations for its production of “The Big Broadcast.”

The production, featuring excerpts from famous ‘30s and ‘40s radio shows (“Jack Benny’s ‘Dagwood’ radio show,” along with demonstrations of how radio sound effects were made, has been staged at Seattle’s Bathhouse Theater in several different versions since 1985.

Now the Bathhouse Theater is staging it in the Cincinnati Playhouse, and Bathhouse PR rep Katie Wallace reports that “lots of fans of the show in Seattle are making sure their Cincinnati friends and relatives get to see it.”

SWEET TASTE OF SUCCESS — Nobody knows the truffles that Leo L. Lind has seen. Many people brought out their chocolates, but they have to go a long way before matching the volume of mint truffles — a half million per month — produced by Sutliff’s Candy Specialties, 910 N.W. Leary Way in Ballard.

Sutliff’s has been in business since 1908, but Lind didn’t buy it until seven years ago, and it wasn’t until five years ago that he began packing his mints. The candies contain no additives or preservatives and are kept fresh in hermetically sealed packages. You can buy 21 pounds (about 2,000 individual pieces) of his mint mints for $90 — and each package will contain your company’s logo.

I know Lind’s doing well, because I ate my way through Inglewood’s Ogden Hilton, Doubletree, Bellevue Hilton, Seattle Yacht Club, Salt Lake Hilton, Red Lion, Seattle Sheraton, Eastern Airlines, Sheraton Renton, Sheraton Plaza-Denver and American West Motor Hotels.

No truffle at all, thank you.

NORTHWESTERN’ — Seattle author Ivan Doig will autograph his new novel, English Creek, in Olympia’s Fireside Bookstore on Thursday afternoon, Dec. 5, from 4 to 6... Two veteran Northwest canoers, Dave LeRoug and Martha Rudersdorf, are authors of a new paperback book, Paddle Washington: Water Traps and Canoes and Sea Kayaks. Publisher is Neha Bay Books, P.O. Box 5812, Seattle 98108.

ALL THAT JAZZ — The 60th anniversary of the construction of the Olympic Hotel — now the Four Seasons Olympic — brings the “All Star Jazz Reunion” to the Spanish Ballroom on Wednesday, Dec. 5, from 8 to 11 p.m.

Featured are musicians who have played with such big-band legends as Harry James, Count Basie, Louis Armstrong, Artie Shaw and Woody Herman. On the bandstand will be Fred Radke and Harry McKimney, trumpets; Dave Coleman, drummer; Jack Perciful, pianist; Red Kelly and Buddy Caplet, bass; Tom Coller, vibes; Bud Parker, trombone; Floyd Standfield, flugelhorn and trumpet; and Freddy Greenwell, tenor sax.

Admission is $7.50. No-host cocktails and dancing will be available.

The Fred Radke Quintet also offers a free tea dance on Wednesday, Dec. 5, beginning at 3 p.m. in the Spanish Ballroom. Incidentally, when ABC searched for the setting to film a debonair ball for its miniseries, “Eleanor and Franklin,” the Spanish ballroom was selected because of its classic ‘30s look.

LOOKING AHEAD — Seattle folk singers-songwriters Reilly & Maloney celebrate their 15th anniversary as a singing team at an 8 p.m. concert, Jan. 11, in the UW’s Sherry Ballroom.

When day is done, k

By Judi Hunt

P-I Reporter

Most jobholders prepare themselves mentally for going to work in the morning. But few plan ahead for the transition from office to home at the end of the day, says Barbara Mackoff, a Seattle psychotherapist, corporate counselor and author of Leaving the Office Behind (Putnam Publishing Group, $12.85).

“That’s really unfortunate, because coming home is a very big transition,” she says. “We’re shifting from the fast, demanding pace of work and that polished, professional version of ourselves to the person we want to be in the whole of our lives. That often can be the most difficult part of ending the workday.

It needn’t be if we start by giving up some of the myths we cherish about work and home, Mackoff says. “First is the one that our family and friends will understand us no matter how we act. We think we can rage and binge and we’ll get away with it.”

“But it’s possible to understand even the really too much to ask of. Then there’s the ‘at home.’

“You know, you think and then slip into a sort of the people around you,” Mackoff bought carte blanche to doing having to impress people, we have to impress your family. ‘But we do need to tell you: We need to impress and show that we’re caps that we’re available to the shop.’ A third myth Mackoff told me until I finish this, ‘we’re available to the shop.’

FASHION

Stay true to your own unique style

By Barbara Huston

P-I Reporter

Consumers see fashion as a mysterious force that makes last year’s greatest buy seem obsolete this year. Economists watch, bemused, as people replace their most useful garment with another, almost identical, one.

Sociologists say fashion reveals your social group or social desire. Psychiatrists say sex is behind it all.

Olive Smith has bought all the above ideas over the years. But the woman who helped Lloyd Nordstrom turn the Nordstrom shoe store into a leading fashion store now can say: “True fashion is dressing ‘becomingly’ for your unique self. Smith, who began her fashion career in the 1930s, has a lot to say about how women can do just that.

How does the timeless ideal of becoming dress square with the seasonal flurries of spring and fall fashion?

You owe it to yourself to try on new fashions whenever they arrive, Smith says. But you don’t need to revamp your entire wardrobe according to what is “in.” Even though fashion no longer dictates to women, some still focus on an “in’’ look.

“Smith doesn’t even like the word “in.’”

“It’s that saying something else is out,” she notes.

And if you have learned to buy clothes wisely and well, they won’t be “out.”

That doesn’t mean Smith ignores fashion news. Photographs of next spring’s fashions, shown by designers in New York last month, “look smashing, feminine,” she says. The demise of the androgynous menswear look came as no surprise to her. It was not becoming, she says.

Since her professional retirement from Nordstrom in 1978, Smith has led an even busier life as a volunteer, directing the Providence Hospital gift shop, making a fashion film for the University of Washington and creating a UW Spectrum course. She also served on the board of directors for the late Via fashion magazine here in Seattle.

Olive Smith, who began shaped her wardrobe over
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(415) 661-1350
September 19, 1984

Dear Ivan,

Early in June a friend from Bozeman sent me the paper with the report of your receiving an honorary Doctorate! Congratulations! The picture wasn’t as charming as it should have been, but ---

Now to serious business. Lake Junghausen has given me a date of Dec 6th for your book signing afternoon in her shop. I’ve also been in contact with Kathy Knight & Deene from Timberline H.S. who are putting together an informal evening for which I am offering to be hostess. We plan to have Mulled wine, hors d’oeuvre and desserts — coffee & tea.

If you have suggestions, we would welcome them. (I make a wicked cheesecake.) The librarians association is enthusiastic about the informal setting, and I’m glad to have an incentive to do some major housecleaning.

Since your visit here, My Mother
has written down a number of things for you that I'll either send or give to you in December. I'm trying to get her to move into a retirement home, but she is resisting, and I really don't know what.

My trip to Missoula was rewarding in that I saw Dorothy Johnson a couple of times, but she has so many physical problems that I can hardly realize that she keeps working day after day. However, she says that she won't write any more long books.

Many of my friends are in mid-life crisis, and they seem to be doing frantic things that don't seem to make them terribly happy.

Back to the reception. If you know people whom you would like to have invited, please let me know. In addition to the librarians, we are planning to invite some English teachers, some PR folk, and those who love your books.

According to the weather reports, you must have found better weather in Scotland than is usual! Hope you enjoyed Dundee et al. Sincerely, Mary F.
September 20, 1984

Mr. Ivan Doig  
17021 Tenth Avenue N.W.  
Seattle, Washington 98177

Dear Ivan:

I was so pleased to receive your letter telling us you would be happy to share some of your time with us at a dessert or whatever on December 6.

I have talked with Mary Farrington of Olympia who would like to share in this experience and she has offered her home for all of us to use.

To confirm what is going on, how does this sound?  
Dessert reception honoring you from 7:30-9 at her home  
You could speak at 8:00 and again at 8:30 for about 15-20 minutes to small groups (informal speaking)  
Probably we would have maybe 60-70 people  
Books available through Coke for autographing  
We would guarantee $100 fee  
Rest of the evening would be informal mingling with all the neat people there—English teachers, librarians and other book lovers invited by Mary and our librarian group

I am looking forward to hearing from you again. Thanks for being so quick with your response last time!

Sincerely

Irene Clise
Dear Coke—

I trust that all this is okay with you, and that you'll sell some
more books out of the deal? If we're agreed on Dec. 6, and 4-6 as the time,
my schedule will be to arrive at your store a little before 4; then when we're
done at 6 or after I'm going to retreat to a solitary stoking-up supper, likely
at Crackers; then go on out to Mary Farrington's. All hunky-dory?

best,

21 Sept. '54

Dear Irene—

Another quickie reply, as I don't dare fall behind on matters
this fall or I'll never catch up. Yes, all the plans you cite in
your letter to me sound fine. Please double-check with Coke that
Dec. 6 is the date she's planning on; and I trust you and Mary
Farrington simply to set up the evening at her place however you
want. I'll simply show up at Mary's a little before 7:30, and I'll
probably have to head for home pretty quick after 9, given that I'm
doing all my own driving on that trip.

Let me know if there's anything I can provide, besides my sweet
self, on behalf of the evening. See you then.

best,

co: Coke Funkhouser

21 Sept. '54

Dear Mary—Just a quick reply to say your plans for Dec. 6
are okay with me, if they are with Irene Clise and Coke.
Whatever you guys arrange for the evening, in terms of food,
schedule, so on, I'll go along with (I'm going to have to
stoke up on supper downtown, and catch my breath some, after
the signing at Coke's) and simply provide myself at your place
a little before 7:30. (I could stand another written set of
directions, I'm afraid—simpler than tracking down the earlier
set!) Thanks for offering to be the hostess; give your
mother my best wishes.

regards
Dear folks at Pat's Bookery—

John Rantala, the Athenaeum sales rep, called and passed along the request that I sign up your copies of English Creek. I'll be glad to do so. I think it'll be Dec. 6 when I'm next in Olympia, and I'll try to come by about mid-afternoon and put my name in as many books as you have on hand. I haven't been in your store before, and will look forward to seeing it. See you then.

regards
June 18, 1984

Dear Ivan,

Early December, perhaps a Thursday or Friday afternoon from 4-6 p.m. — sounds good. Hopefully you can co-ordinate this with Portland.

There will be several interested parties at Evergreen State when you work a time out, wanting you to speak. Perhaps our local library may have some $ to have you speak for a meeting. We investigate there while you are working on Evergreen.

Hope your summer is full of sun!

Date

Coke Funkhouser
Proprietor

The Olympian Hotel
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Olympia, WA 98501

Telephone (206) 352-4006
Dear Coke--

Would Thursday, Dec. 6, 1-6 p.m., be okay with you for the English Creek signing? (I've heard from the Oregon Historical Society about their Christmas shindig, which turns out to be on a Sunday, so I'll simply do that separate from coming to your store.) I have a letter from Irene Clise about talking to her librarians' group the evening of my signing for you, and I'll tell her I'm game to do it, 7:30-9 or so, a dessert get-together if she wants to--and I'll urge her that if she's going to have copies of English Creek on hand for autographing, she order them from you--right?

Let me know how this sounds. Carol probably can't come with me on this one--the next day is her last day of classes. Looking forward to seeing you. Everything looks dandy for the book's prospects.

in a hurry (heading for the Oregon coast!)
September 7, 1984

Mr. Ivan Doig
17021 10th N.W.
Seattle, Washington 98177

Dear Mr. Doig:

I have been talking with Coke Funkhauser, owner of the Fireside Book Store in Olympia and she has told me you will be in Olympia on December 6 autographing your new book, English Creek.

I am program chairman for the Region 3 group of Washington school librarians and we would love to have you "entertain" us with a talk about whatever you feel like talking about that evening. Is that a possibility?

If you are available that evening, we would plan either a dinner program or a dessert get-together (whichever you are most comfortable with) featuring you and hopefully have books available for autographing. Librarians certainly are collectors of autographed editions!

I am eagerly awaiting a reply from you and hope that you will be available. If you have already made a commitment for that evening, is there a possibility we could persuade you to travel down to Olympia another evening?

You can call me at 456-7740 during the day or write me at Timberline High School. Thank you for your consideration of our eager anticipation of your visit!

Sincerely,

Irene Clise
Washington Library Media Association
Region 3 President Elect
Dear Irene--

If I can work out the schedule so it doesn't interfere with the book-signing at Coke's store on Dec. 6, I'd be game to meet with your librarians' group. Would 7:30 to 8:30 or 9 be okay—a dessert get-together if you want to go to that trouble? (If I don't watch myself, I get dinned to death during a bookselling season.) And I guess what I'd prefer to do would be to talk for 20 minutes or so, then simply answer questions—best way I know to connect with what's on people's minds. Okay?

I can never tell from an organization's name and letterhead whether they are able to budget a speaker's fee or not. I'm giving a reading at the Kent Public Library in a few weeks, for instance, and they're providing me $100, as something toward my preparation time. (My fee for larger occasions is several times that.) I'd settle for that from your group, but tell me frankly if it's a hardship, and I can waive it.

A few final things: about how many persons would there be that evening? And if you can have books on hand for autographing, can you manage to order them from Coke?

This is hasty—I'm heading out of town for a week—but I want to thank you for thinking to invite me, and hope we can work it out.

regards
Dear Coke—

It seems ungodly early to be thinking toward the book-signing season, but Carol and I are going to some part of the summer, and I'm going to have to plunge into some writing when we get back. So if you can, sometime between now and Labor Day could you drop me a note about when you'd prefer for me to come down for your signing—i.e., soon after the book comes out in Sept. or early Oct.? Around Thanksgiving? Close to Christmas? I have vowed to work this signing season into a coherent travel pattern, because as you know I simply got to the point with the Sea Runners signings where I couldn't get to everywhere.

So far, the only blocks of time that I won't be available this fall are the week of Oct. 21 and the week of Nov. 11.

I'm also going to write today to the Oregon Historical Society book-store, which has an annual Christmas shindig of authors signing, maybe the first Sat. in December or thereabouts. It might make sense for me to go on to Portland from your store; I'll let you know the OHS date when I find it out. Other angles that have occurred to me are for me to speak or read someplace in the Olympia area, the day you want me to sign; if you think of any prospects, let me know (particularly if they have some $$!) and I'll meanwhile get in touch with a friend at Evergreen State and see if she has anything to suggest there. I find it's usually more beneficial—we sell more books—if I do some kind of an appearance along with a signing. In any case, I'll try meet a schedule that best suits you.

Portents are good for the book, which is titled English Creek. A 25,000 first printing is supposed to happen. Don't tell him I put you up to this, but John Rantala might have some bound galleys he'll be spreading around, if you ask fairly soon.

see you this fall, if not before.
11:30 - 1:30
Kent - 10-2
Nov 20 - 5 pm

- Yeshe J. works at
dist
- Pac P'line
- Adams - 1D Wholesaler
- Never 6 LA

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Pacific Pipeline
Holiday Open House

Sunday, November 20th

10 a.m. - 2 p.m.

Please join us for a champagne brunch and visit with . . .

Ivan Doig
Jennifer James
Angelo Pellegrini

Jack Olsen
Denny Redman
John Owen

. . . and many other authors, plus fellow book-sellers, publishers and their representatives, assorted highrollers, and numerous other book-loving hangers-on.

Special Note

For this event, we will open our warehouse for customer shopping. Shopping hours are 8:30 to 11:30 and 1:00 to 4:00. Advance reservations are required.

Call today to reserve your very own book cart: (206) 872-5523. See you soon!
November 1, 1983

Dear Dan and Carol,

This short note will confirm a few details regarding our upcoming "Open House".

We will be serving a champagne brunch from 10:30 a.m. until 1:30 p.m. on Sunday, November 20th. We ask that you be present for at least 90 minutes during that 3-hour block to sign books and visit with bookstore buyers. It's all very informal and we're sure you'll have a good time.

Thank-you for agreeing to attend this annual pre-holiday event. If you have any questions, or if you need travel directions, please give us a call.

Sincerely,

Vito Perillo
President
Dear Michael—

Just a quick note of thanks for inviting me to Pipeline next Sunday. As I've told Michael Jacobs, I'll try get there about 11:30 and stay till toward 2.

Also wanted to tell you: Channel 9 is going to rerun its half-hour version of WINTER BROTHERS in prime time—Dec. 11, 8:30 p.m. It's supposed to have special notice in The Dial magazine again and some other promo, and will be back-to-back with a new Channel 9 documentary about the guy who wrote WINDSINNER. Maybe we sold every possible copy of the Harvest edition of WINTER BROTHERS a year ago, but in case we didn't I've passed this tv show info to about 20 bookstores in this area.

Looking forward to the 20th.

best
Jacobs’ Swan Song

Seattle’s “rarae aves” (good eggs, high flyers, peacocks, ugly ducklings, chicks, peepers, doves, cuckoos & dodos—you know who you are!) are flocking together at the soon-to-be-abandoned Jacobs’ nest. Please join Michael “Ivy” and “Mrs. Jane Perkins” (“I’ll sit in the blind while Michael wrestles the giant pink flamingo.”) Jacobs for the pre-migration party:

8 PM, SATURDAY, APRIL 14TH
1516 6TH AVE. W., SEATTLE

BIRD CALL: 284-4553

Please bring:
- beer, wine, other,
- hors d’oeuvres,
- dessert,
- something else.
9 April '84

Dear Michael & Lynn—

Really sorry we can't make the migration party—we have to go to Oregon this weekend, for a gig I have with the Oregon Library Association. So, mucho regrets, but the next time we see you, Michael, will likely be sometime in NY; and we hope to see you before you join him, Lynn. You're both going to be missed by a lot of people out here.

all best,

Man & Carol Daig
17021 10th Ave. NW
Seattle, WA 98177
THE VIEW FROM THE WEST
By Patricia Holt

REGIONAL WHOLESALERS—PART 1

In the wake of Ingram's closing of its Northwest warehouse and cutbacks by Harcourt Brace Jovanovich of in-house sales representatives, the future of regional wholesalers and on-the-road sales reps might seem to be less than bright. Increasing gas prices, inflation and a worsening recession would appear to put the little guy in a stranglehold, since it's obvious the big guys are undergoing hard times.

Yet, in the West, a number of regional wholesalers have increased sales dramatically; in fact, in some cases their income is double last year's. And more and more Western wholesalers are using commission groups or sending their own employees into the field to get books out of their warehouses and into the stores.

The traditional book wholesalers, of course, do not have any sales reps. The main job of Ingram, Baker & Taylor, Gordon's, and (until now) Bookpeople is to process orders rather than generate them. Sales reps have been working for some smaller jobbers (L-S of San Francisco has had reps in the field since 1960), but intensified competition among regional, small press, and specialized wholesalers on the West Coast is definitely a new phenomenon.

Most of these wholesalers stock small press and regional books on consignment at discounts ranging from 52% to 60% (the average is 55%) and sell them to retailers at discounts ranging from 36% to 40%. Because of overlapping territories and overlapping lists, reps from different wholesalers sometimes run in to each other in bookstores and compete ferociously with each other to reach buyers first. Predictably, there is some confusion among booksellers as to where to return books, but these are 'easily sorted out in the wash,' as Vito Perillo of Pacific Pipeline in Seattle put it. "We are all in this together," says Charlie Winton of Publishers Group West, "because we know that increased competition means better distribution of the books we sell, and better distribution means more copies sold, and more copies sold means more reorders for all of us."

Probably the first to divine the value of "repping" for a wholesaler was Vito Perillo, who, in 1974, was helping a self-publisher get his book into local stores when he realized that if he carried two books in his Volkswagen in- stead of one, he might make a better commission. So Perillo—a former advertising sales representative who knew nothing about the book business—took on several more titles and sold them all easily. "What surprised me," he recalls, "was that in an area where people are really conscious of their region and there is so much really good regional publishing, there was no way for bookstores to keep up with the flow. Raymar (before the Ingram purchase) was doing a lot of regional buying there, but I was the only person actually going into the stores, doing stock checks, and presenting new titles. I also carried the inventory and handled fulfillment, such as it was."

When the car got too small, Perillo moved into a 750 sq. ft. warehouse, and then (three years later) into a 1350 sq. ft. one: "and now we're in a 4000 sq. ft. facility and still looking for a larger place." Revenues also increased—from $800,000 in 1978 to $1.5-million in 1979 to a projected $2.3-million in fiscal 1980. So, too, did the number of titles, leaping from 450 last year to 800 this year. This has created a problem for Perillo: the sales presentation that used to take one hour now takes three, and an already overworked three-rep sales force may soon have to be expanded.

The keys to Pipeline's success? Perillo cites "our decision to stay regional [after discovering that collections from California were coming in too slowly]; our efficiency as a small wholesaler that can offer fast turnaround; and our reputation with local publishers: we've made it a point to pay on time, and that means a lot to them."

In the Bay Area, a similar venture called Publishers Group West opened in 1977 as a subsidiary of Page-Ficklin Publications, a small textbook publisher in Monterey. Although Bookpeople of Berkeley had long been considered the major source in the West for small press books, Jerry Ficklin says: "I suspected there were many good books published out there by small publishers who could not promote themselves well enough to get the stores to notice them. The stores, on the other hand, were often not able to set up accounts for one- and two-book presses. So although we started with an extremely small list (nine titles), I was certain that by selling them direct to buyers we could convince other publishers to sign their titles with us."

With commissioned sales reps Steve Mandel and Bill Hurst representing PGW as one account, warehouse manager Charlie Winton quickly built up the PGW list to 40 titles, then to 150, now to 475; he projects a ceiling of 600 titles, to be reached within a year. Sales have soared from $30,000 the first year to a projected $1-million in 1980, and the company has now moved into a 6600 sq. ft. warehouse in Emeryville.

Unlike Pipeline, PGW is "a national wholesaler of small press books and a small number of regional books," Winton states. Represented nationwide by nine sales reps (eight connected with Thoro-Hurst-Manuel group), PGW is successful, Winton believes, "because we have the product. Within only a few years the quality of small press books from the West has improved so incredibly that when you put them alongside books published by major publishers you can no longer tell the difference. That is an enormous improvement over the old days."

Meanwhile, Bookpeople, with its relatively huge inventory of 8000 titles (3000 small press) and projected sales volume for fiscal 1980 of $4-million, "began to notice an attrition in sales of our top sellers," says Michael Jacobs, "probably because as book buyers recognized a real market for small press books, commissioned reps and groups like PGW stepped in and sold them before they could order from us." So in February 1979 Jacobs became the first on-the-road sales rep in Bookpeople's history, covering a territory extending from Los Angeles to Seattle. Although he admits he is "spread a little thin," he says the experiment has definitely worked. "Small press sales used to account for 30% to 35% of our total volume; now they account for 50%-55%. One reason is that other wholesalers (RPM particularly) have failed, and we picked up their accounts; another is that the books are just better than they have ever been; and a third is that we are now selling direct to the stores."

Additional reps may be added in the Northwest and in Southern California in the near future, Jacob's says.

But these three wholesalers are only one part of a large network of wholesalers crisscrossing the West Coast. Their bestsellers, their specialties, their territories and their plans for the future will be covered in next month's column.

HOW LIBRARIANS BUY BOOKS!

A one-day, LJ/SLJ Seminar for publishing professionals and executives. The seminar will cover the selection and acquisition of books by public, school, and academic libraries; the nature and dimensions of the library market; the long and short-term outlook for library book budgets; the factors that influence the book purchasing decision in libraries; the age groups and special constituencies for whom library books are bought; and the subject areas and genres in which libraries are most interested.

A publishing professional should come away from the Seminar with new, more comprehensive knowledge of how librarians make their book selection decisions, the kinds of books they want and need most, the problems they encounter in the process of acquiring books, the information that would be most helpful to librarians in publisher promotion and advertising, and the nature and scope of the library market for books.

Date: Monday, June 23, 1980
(Just in time to prepare for the American Library Association Conference in New York, which opens June 28, 1980)

Time: 9:00 A.M. to 4:30 P.M.

Place: The McGraw-Hill Auditorium
1221 Avenue of the Americas
New York, New York

Fee: $50.00

There will be ample time after each speaker, and after the morning and afternoon sessions, to answer all the questions you bring!

To reserve your place at the Seminar, How Librarians Buy Books, mail the registration form below, or telephone Anne Richter at Library Journal, (212) 764-5175.

Registration form:
To: Anne Richter, Library Journal, 1180 Avenue of the Americas, N.Y., N.Y. 10036:
Please reserve a place at the LJ/SLJ Seminar, How Librarians Buy Books, Monday, June 23, 1980, 9 A.M.-4:30 P.M. at the McGraw-Hill Auditorium, for:

Name: ________________________________ Position: ________________________________

Company or Affiliation: ________________________________

Address: ________________________________

Fee: $50.00: Enclosed____ To Be Billed____ (Make checks payable to LJ/SLJ Seminar, R. R. Bowker Co.)

Billing address (if different from above): ________________________________
Inside Pipeline

Be sure to mark your calendars for November 16th, the day of our annual Pipeline Open House. Our guest of honor will be James Welch whose Fool's Crow (#81051, Viking $18.95) is already moving up to be one of the top regional sellers of the season. Also in attendance will be our caterers who are promising some unique delights for the palate. Reps will also be here to answer your questions and give last minute advice on what to stock for the heavy selling days ahead. We'll also have special displays of Christmas Catalog titles and holiday gift books. Remember the date: Sunday, November 16th.

Our latest Children's Book Catalog will roll off the presses later this week and should be in your hands soon after. As with the current sales promotion on cookbooks, we'll have an incentive discount plan in effect for children's books in the month of November. All best-selling children's books, and all titles advertised in our children's books catalog, will earn extra discounts as follows: 3 of a title = 41%, 10 of a title = 42%. An order for any 50 trade books gets you into the extra discount territory. Complete details will be found in the Children's Books Catalog coming soon to a mailbox near you.

continued on back page

Of Regional Interest:

04042  The Seattle Joke Book Two by Michael Larson and Gene Openshaw (Seattle), $4.95 ISBN 0-935735-01-1
An all new collection of side-splitting jokes for Seattleites and tourists, from the authors of the bestselling Seattle Joke Book (#04046, $4.95).

An informative guide that introduces readers to the U.S. and Canada's great Indian and Eskimo events and places, ceremonies, pow-wows, cultural centers, reservations, museums, tribal offices and businesses, and much more. Includes current information on outstanding Indian and Eskimo achievements in business, agriculture, fisheries, law, arts and crafts, cultural and religious activities, education, ecology, medicine, etc. Illustrated with black and white photographs.

37170  People of the Totem: Indians of the Pacific Northwest by Norman Bancroft-Hunt and Werner Forman cloth (Salem), $20.00 ISBN 0-85613-304-3
A lavishly illustrated volume that examines the fascinating heritage of Northwest coast Indians.

Buyer's Choice

26522  The Egg and I by Betty MacDonald cloth (H&R) $14.95 ISBN 0-397-00279-3
In 1945, a book entitled The Egg and I appeared - the first publication of an author then unknown. It was the light hearted narrative of a young wife, who, having been brought up to believe that a woman was supposed to encourage her husband in his life work, no matter what, made a valiant try at helping hers succeed on a run-down chicken ranch on the Olympic Peninsula. The ranch failed, but The Egg and I became one of the most popular books of the century. This is a new edition of The Egg and I, redesigned and reset, and it is as exuberant, fresh, funny and appealing as it was when Betty MacDonald first put it on paper.

A complete guide featuring 78 intermediate and advanced backcountry tours for alpine and Nordic skiers who want to test their abilities in Washington's Cascade Mountains.

TELEPHONE ORDER LINES
Washington State: 800-562-4647
OR, ID, MT, NV, and Northern CA: 800-426-4727
US Nationwide: 800-521-0714 Extension 260
Vancouver, B.C.: 604-222-9361
33314  The Morning After by George P. Will cloth (Free Press), $19.95 ISBN 0-02-934430-1
Millions of Americans listen to George P. Will's trenchant political commentary on television, and millions more (including the President) regularly read his Pulitzer Prize-winning syndicated column and his bi-weekly essays for Newsweek. For everyone who follows Will's sharpened pen, here are the best of these memorable writings rescued from new print: a rich harvest of lively and enduring insights on the foreign affairs, home front skirmishes, and the heroes, villains and goats of the Reagan years.

58358  Entertainers and the Entertained by John Houseman cloth (S&S), $18.95 ISBN 0-671-62233-1
John Houseman's personal glimpses of the great figures in the world of entertainment, from the boy wonder Orson Welles launching The War of the Worlds to Hitchcock, Chaplin and the making of Julius Caesar with Marlon Brando.

44711  The Birds Around Us Edited cloth (Ortho), $25.00 ISBN 0-89721-068-9
If you've ever wondered how an eagle flies, where to see migrating wood ducks, what a Yellow-bellied Sapsucker really looks like, or how to photograph a hummingbird in flight, then this book is for you. Learn background information about the anatomy, physiology, and behavior of different birds, and then go on to find specific information for designing and building birdhouses. With its beautiful illustrations and stunning photography, The Birds Around Us is a classic addition to any home library. Featured in the PNBA Christmas Catalog.

With specifically commissioned color photographs illustrating, step-by-step, how to turn, how to maintain control with a maximum of ease under all conditions, and with its clear, explanatory text, this is the book recreational skiers have been waiting for.

Based on three years of research, this book reveals the strategies, conflicts and cooperation between reporters and our elected law-making officials and the consequences for all of us of their dealings with one another.

22181  Remaking America by Barbaraele Diamonstein cloth (Crown), $30.00 ISBN 0-517-56287-1
All across America, from the smallest town to the largest metropolis, the great buildings of America's past are undergoing renewal. Remaking America is a lavishly illustrated, guided tour through forty-eight of the most outstanding structures whose architectural quality and brand new uses are transforming the nation coast to coast.

A fascinating biography of beloved author, C.S. Lewis. Illustrated with black and white photographs. Please check the Pipeline Author Fiche for a listing of titles by C.S. Lewis.

26384  Running Critical by Patrick Tyler cloth (H&R), $19.95 ISBN 0-06-015377-6
Running Critical is the thrilling, behind-the-scenes drama of how two great institutions - the U.S. Navy and its largest contractor, General Dynamics, launched a nuclear submarine program that sank into one of the worst cost overrun disasters of the century.

81034  Twentieth Century Wildlife Artists by Nicholas Hammond cloth (Overlook Press), $50.00 to 12/31/86, $60.00 thereafter ISBN 0-87951-221-0
This lavishly illustrated and carefully researched book explores the work of over forty of the world's foremost artists chosen to exemplify wildlife art of the twentieth century at its very best. Ranging in subject from the work by artists painting in the early years of this century to those of the present day, this magnificent volume contains the paintings of such distinguished artists as Roger Tory Peterson, Robert Bateman, Arthur Singer, Lars Jonsson and more. Featured in the PNBA Christmas Catalog.

Famed opera and movie director Franco Zeffirelli offers this fascinating memoir. Illustrated with black and white photographs.

58364  The Wise Men by Walter Isacson & Evan Thomas cloth (S&S), $22.95 ISBN 0-671-50465-7
An intimate portrait of six men and the postwar world they helped create. Walter Isacson and Evan Thomas, editors of Time's Nation Section, have written a biography of the original members of "the best and the brightest," six pillars of the American Establishment (Dean Acheson, Averell Harriman, George Kennan, Charles Bohlen, Robert Lovett and John McCloy) who, as public servants and private power brokers, steered their country through World War II, created the policies of the Cold War Era, and chose for America a role in interglobal affairs that endures to this day. Illustrated with black and white photographs.

In this illuminating and authoritative volume, distinguished historian John Roberts comments upon the origins, the rise and the legacy of Western civilization.

continued on next page
More Children's Books . . .

49468  Black Beauty by Anna Sewell, adapted by Robin McKinley, illustrated by Susan Jeffers cloth (RH), $10.95 ISBN 0-394-86575-8
One of the best-loved animal stories ever written, Black Beauty is the compelling tale of a spirited young thoroughbred who begins life in a fine stable and is brought to near ruin by a series of cruel misfortunes. Beautifully illustrated by renowned artist, Susan Jeffers. Please check the Pipeline Author Fiche for a complete listing of books illustrated by Susan Jeffers.

As a young boy dreams, his room becomes center stage for a magical, melodious circus. Beautifully illustrated.

Never has there been a cat as clever and cunning as Puss, who realizes that the best way to survive is to prevail. Discovering that his poverty-stricken master is desperate enough to eat him, Puss takes matters into his own hands. Lorinda Bryan Cauley faithfully retells Charles Perrault's classic story. Her colorful, finely detailed illustrations add drama and a touch of magic to the remarkable antics of a very unusual cat.

28048  You Can Say No to a Drink or a Drug by Susan Newman (Putnam), $8.95 ISBN 0-399-51228-4
The statistics are terrifying: Over 1 in 5 sixth through twelfth graders consider themselves heavy drinkers; 25 percent smoke pot anywhere from once a week to daily. These are "nice" kids from "good" homes, most of whom are hooked on both drugs and alcohol. Now the bestselling author of Never Say Yes to a Stranger tackles this number one parental concern in a new book written for nine to fourteen year-olds.

51510  Sleeping Beauty retold by Jane Yolen, illustrated by Ruth Sanderson cloth (Knopf), $12.95 ISBN 0-394-55433-7
Sleeping Beauty is one of the most endearing tales in children's literature. Ruth Sanderson's rich and vivid paintings give this age-old story an enchanting new incarnation, in a new book for all time.

26731  Molly's New Washing Machine by Laura Geringer, illustrated by Petra Mathers cloth (H&R), $11.95 ISBN 0-06-022150-X
Throw in some soap! Add clothes! Press a button and ... toot, poot, puul The washing machine is off and running, speaking a language all its own. And so are Molly and her friends as they strut and slide across a very sudsy kitchen. Beautifully illustrated by Petra Mathers.

29875  Seasons by Heidi Goennel cloth (LB), $14.95 ISBN 0-316-31836-1
Here are the seasons of the year seen through the eyes of a child. Colorful umbrellas in spring, sweet ice cream in summer, bright pumpkins in fall, and cheerful snowmen in winter - each season leaves its own special impression.

This pack contains three delightful Chunky Books created especially for little hand to hold. Babies and toddlers will love to look at the bright, full-color photographs of farm animals, toys, familiar objects, and other babies. Three books that make early learning easy and fun!

28106  Babies Love: A Checkup by Harold Roth cloth (G&D), $2.50 ISBN 0-448-10683-3
28084  Babies Love: Autumn Days by Harold Roth cloth (G&D), $2.50 ISBN 0-448-10680-9
28087  Babies Love: Nursery School by Harold Roth cloth (G&D), $2.50 ISBN 0-448-10682-5

28085  Babies Love: Winter Days by Harold Roth cloth (G&D), $2.50 ISBN 0-448-10681-7

80902  Meet Tom Kitten by Beatrix Potter cloth (Warne), $2.95 ISBN 0-7232-3419-1
80901  Meet Peter Rabbit by Beatrix Potter cloth (Warne), $2.95 ISBN 0-7232-3418-3
80903  Meet Jemima Puddle Duck by Beatrix Potter cloth (Warne), $2.95 ISBN 0-7232-3420-5
80904  Meet Hunca Munca by Beatrix Potter cloth (Warne), $2.95 ISBN 0-7232-3421-3

48135  Mouse's Shape Book by Maida Silverman comb-bound (G&D), $3.95 ISBN 0-448-01463-7
48126  Ladybug's Color Book by Maida Silverman comb-bound (G&D), $3.95 ISBN 0-448-01461-0

49488  Baby's Cradle Songs Cloth Book by Roberta Beasley (RH), $2.95 ISBN 0-394-88242-1

51509  Poems and Prayers for the Very Young by Martha Alexander (RH), $1.95 ISBN 0-394-82705-8
40749  Great Cat by David McPhail (Dutton), $3.95 ISBN 0-525-44273-1
40738  Peabody by Rosemary Wells (Dutton), $3.95 ISBN 0-8037-0211-6
Inside Pipeline

continued from front page

Visiting us last week was Rick Graetz of Montana Magazine, who was in Seattle after an extended tour of printing plants along the Pacific Rim. Rick is the publisher of Montana’s Mountain Ranges and other photo-essay volumes, and was in Hong Kong and Tokyo negotiating with printers for the production of additional books in his series. These include Washington Mountain Ranges and Idaho Mountain Ranges, both due to arrive here at Pipeline in November. Also in the works is Oregon Mountain Ranges, which is due after the first of the year.

Graphic Arts Center has scored another coup - - Insight: Canada. Scheduled for publication in January, this is the second Insight guide to be distributed by GAC. In Frankfurt at the Book Fair, GAC’s VP Doug Pfiffner was negotiating U.S. and Canadian rights to the entire line. Meanwhile, GAC continues its solid local presence with Timberline Lodge, A Love Story, (#24010, ISBN 0-932575-24-2) due out this week.

Congratulations to Powell’s Books, Portland, on the grand opening this week of Powell’s Technical Books at N.W. Couch and 11th, diagonally behind on the same block as the flagship store. Managing the new location is Joshua Eddings. The store measures up to Mike Powell’s usual endeavors - 10,000 square feet. Stock mix is primarily computer books, electronics and engineering and the 7,000 title inventory base is growing daily.

Publicity

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Celebrate an Old-Fashioned Christmas With Edmonds
Back before the days of supermarkets and shopping centers, shopping was a different thing—you bought what you needed from people you knew and trusted. You shared a little bit of your life with them and they shared some of theirs with you. They knew their merchandise and you knew them.

Come to Edmonds and you'll find this spirit still alive and flourishing. Wander down the quaint, flower bedecked streets of Main Street. Browse through the many shops in Old Milltown, where time has stood still. Surround yourself with the exciting offerings of Harbor Square, which, as the new section of Edmonds, beats more to the time of today with Edmonds' only hotel, a bird-watching station, the Sound itself and many excellent restaurants.

All three areas, as diverse as their offerings may be, share a dedication to the old-fashioned virtues of quality merchandise at fair prices offered by friendly, knowledgeable shop owners.

Come to Edmonds, where you are a person—not a credit card number.

Photos by Richards of Edmonds, with special appreciation to Clare & Martine Richards.

On the Cover: "A Gift for Mrs. Claus" by James Christensen, a signed, limited-edition print available at Howard/Mandville Gallery, 778-8212.
Main Street—An Adventure

Spreading out from the hub of Edmonds at 5th and Main in all directions, Main Street merges on its edges with the homes of downtown residents. Tucked in between old family residence you’ll find delightful shops with perfect gifts for the hard-to-shop-for. Banks rub shoulders with private homes and friendliness pervades the entire area. Explore! You’ll find gems in unexpected places!

In the core of Edmonds you’ll find shop after shop, each with its own specialty, generally presided over by the people who own or have grown up with the business. And the diversity is astonishing! Everything from Applique to Zinfandel and all of the stops in between.

There is no question. Main Street is for Holiday Shopping. The bustle of people going from shop to shop calling cheery greetings, the scent of hot cider and cookies on the air—most merchants will have a sample of one or the other for you. The sound of carolers and music on the street, the glow of friendship as you go from shop to shop—time and troubles just seem to slip away.

Some of the shops you will find on Main Street are:
- Durbin’s
- Edmonds Bookstore
- Comstock Jewelers
- Main St. Optical
- Michelle’s
- Sound Style
- The Wooden Spoon
- Yvonne’s Corner for Kids
- Reliable Floor Covering
- Richards
- Schofield Pharmacy
- The Papery
- The Weed Lady
- Yankee Trader
- Edmonds Flower Shop
- Arabesque II
- Watkins Interiors
AVON COLLECTIONS...
Resort into spring casual dressing that combines fashion and function in the newest sun-lite pastels. Sizes 6-16 & S-XL.
$28-$59.

Kore... Careers
Helping you look your elegant best by turning your day into evening effortlessly, beautifully.
Priced from $42-$100
JEWELRY BY HATTIE CARNEGIE

ECHO Scarf $28
Silk crepe. 36" square.

Acrylic high-pile classic shawl collar wrap robe.
Long $54
In white, aqua, navy.

durbin's
107 - 5th Avenue N. • 778-1900
A Distinctive, Friendly Bookstore
With A Knowledgeable Staff
Ready to Help You
Special Orders and Phone Requests
Always Welcome
Gift Wrapping Our Pleasure
Mailing On Request

HOLIDAY HOURS—
M-F 10-8; Sat. 10-5;
Sun. 12-5

775-2789

EDMONDS BOOKSHOP
111 Fifth Avenue South
This Christmas Give a Unique Creation!

- Diamonds
- Colored Gemstones
- Fine Jewelry
- Custom Designing & Remounting
- Seiko Watches

Quality 14-K Ring Mounting ........................................ $295.00-5395.00
Quality 1 ct. Diamond .................................................. $2995.00
Quality Sapphire, Ruby, Emerald & Diamond Pendants & Rings .............................................. Specially Priced at $199.00
Quality ¼ ct. Diamond Pendants Customed Designed ................................................................. $550.00

Comstock Jewelers
102½ 5th Avenue S. • 778-4666
"By the Fountain in Downtown Edmonds" — Watch & Jewelry Repair

Serving Edmonds with a Tradition of the Finest Eyewear for 7 Years

MAIN STREET OPTICAL
Downtown Edmonds Only
Licensed Dispensing Optician
313 Main St. (Across from Rainier Bank) 771-2020
Michelle's wishes you an "Active" Christmas

- T-Shirt $16., Hat $8.,
  Sunglasses by Vuarnet $64.
- Pants $36., Dot Rugby Shirt $40.,
  Sweater by Merona Sport $78.

Bank Cards Welcome
104 5th Avenue N. • 771-5155

We're New

We still carry your favorite lines of clothing, and we've now added some new designers... increasing our inventory for the best selection ever!

Open
6 days
a week
10-6
102½ 5th Ave W. • 771-4111

Formerly Lady Haberdasher

Sound Styles

Watch for Special Christmas Hours
Sophisticated Country Gourmet

Complete Line of Kitchen Accessories
From Around the World

We are here to serve our customers.
Special Orders are Always Welcome.

The Wooden Spoon
KITCHEN SHOP
319 Main Street
775-3344

We carry Otagiri, Pilgrim Glass, Mikasa, B.I.A. Cordon Bleu, and COPCO. Also, pottery, porcelain and wood.
Christmas Delights

**Good Lad**
Black velvet suspender crop pant with large ruffled collar blouse. Available in sizes 2T-4T $33.00; sizes 4-6X $35.00.

**Sarah Kent**
Red corduroy dress with white pleated eyelet collar. Available in sizes 7-14 (shown) $62.00; 4-6x $54.00; 2T-4T with pantaloons $60.00.

**Good Lad**
Black velvet suspender short with tuxedo shirt, satin bow tie. Available in sizes 2T-4T $27.00.

Infant to 14

YEAR AROUND FUN AND FASHION FOR KIDS...

YVONNE'S

corner for kids

422 Main Street at the Fountain in Downtown Edmonds • 778-7600
Carpet
Vinyl Flooring
Ceramic Tile
Hardwood
Formica

One of the largest and most complete
floor covering Dealers in Washington...

Serving the Edmonds area for over 30 years.

RELIABLE Floor Covering

MasterCard  VISA

Financing Available
9:00-5:30 Monday-Friday
10:00-4:00 Saturday

542 Main Street • 778-1121
Photography that is as Individual as You Are

Come To Richards

For an exciting photographic experience, personal attention and a portrait sitting that is packed with dynamite poses in studio and outdoors.

Richards

Since 1898

203 4th Ave. N.,
Edmonds
771-7752

Delightful Holiday Sounds

Just $2.75 per record or cassette with any Hallmark purchase.

Schofield
Pharmacy • Hallmark
102 5th N. • Edmonds
778-2144
A Most Unique Paper & Card Shop
Eighteen craft and calligraphy classes offered for adults and children.
408 Main St. 778-6266

The Weed Lady
And other wondrous wares
- Florals  - Fragrances  - Fine Crafts
- Creative Home Decor
- Custom Orders Welcome  - Gifts
½ block off Main St.
122 4th Ave. South  - 775-3800

Try our fresh ground or whole bean coffees, all natural soaps, shampoos, body lotions, etc.
Unique cards for unique occasions

For the Unusual Gift, Visit the
Yankee Trader
410 Main Street  - 771-5811
Traditional Holiday Centerpiece

Delivered around the corner or around the world.

Bring a warm glow to your holiday table with a beautiful Christmas centerpiece. Fresh arrangement as shown $25, or perhaps a custom silk creation for years of enjoyment.

One easy phone call can handle it all. Promised satisfaction from

Edmonds Flower Shop
401 Main Street • Edmonds
776-9105
All major credit cards accepted

The Arabesque II
Dance Shop & Aerobics
405 Main Street
771-5530

Clothing by

Capezio,
"Expert fitting in Capezio shoes."

Dancers—past & present students of Lana McGinnis

Lana McGinnis announces the opening of

The Ballet Academy of Performing Arts
Beginners and professionals are invited to dance.
Firdale Village • 546-5381 • 546-3511 • 771-5530
BALLET • POINTE • JAZZ • TAP
Adult Conditioning and Aerobics
Watkins Interiors

Who Says Traditional Has To Be Boring?

WE GIVE YOU THE CLASSICS WITH A FRESH UNEXPECTED LOOK!
323 Main Street • 776-4424
Old Milltown—An Experience

Located in the middle of "downtown" is an old concrete building built by an Edmonds pioneer, A.M. Yost, in 1913 to house a Ford dealership and repair shop. Over the years it has been many things, but now it is the core of a cluster of more than 20 shops, all with the flavor of early Edmonds and a style all their own.

Old Milltown is full of mementoes of days gone by—wood, old brick, stained glass and a wealth of interesting and unusual gift ideas. Here's where most of the nostalgia is. You'll hear the sounds, smell the smells and see all of the colors of Christmas on both floors and up and down the street. From an original painting to a steaming bowl of soup with a seven-grain roll, you'll find it all waiting for you in Old Milltown. Here you'll find the country helpfulness and genuine caring that make shopping in Edmonds an experience.

Some of the shops you will find in Old Milltown are:
- Basketta
- Rainbows & Lollipops
- Old Milltown Card Shop
- Lambo's
- The Birthday Shop
- Sheila's Gifts & Imports
- Country Manor
All Roads in Edmonds Lead to Basketta

Welcome to the world of baskets! We invite you to enjoy the variety selected from the market places of the world! We feel this is the most unique assortment you will find anywhere. Hopefully, our variety will allow you to choose the ones best suited to your needs.

You will find rattan and wicker furniture, baskets from around the world, hand-woven area rugs and a large choice of appliqued sweatshirts.

Corner of 5th and Dayton
Old Mill Town
775-1002

BASKETTA
Edmonds, Washington

The Landing on the Waterfront
Adjacent to the Fish Pier & Edmonds Marine
776-1445

OLD MILL TOWN
5th South & Dayton, Downtown Edmonds
Old Milltown’s merchants are found at 201 Fifth Avenue South in Downtown Edmonds.

Their hours are 10-6 Monday through Saturday and Noon-5 on Sunday.

Old Milltown will be closed Thanksgiving and Christmas.

For your special shopping convenience during the holidays, Old Milltown will be open 9-9 Monday through Friday, 10-6 Saturday, and Noon-5 Sunday.

Parking at Old Milltown is free.

A Complete Children’s Shop
- Nursery Coordinates
- Clothes (sizes Newborn-8)
- Handmade Clowns

Large Doll & Bear Collection
- Brown Sugar Bruins by Sherri Fournie
- Suzanne Gibson Dolls—Sabrina and Holly

Rainbows & Lollipops
771-5233

The Old Milltown Card Shop
778-4477

Character Clowns—Cute flexible ornamental dolls with genuine porcelain head, hands and feet. Several designs. Each $4.89
Park Bench or Swing each $2.80
LAMBO'S
Northwest Collector's Gallery
778-4477
Parking Lot Level

The Table Lamp
32" Bavarian 24% fully leaded crystal, 'Pineapple Cut' design, 'silk' like shade. Special, $88.50

Vases available in 4 designs are 24% fully leaded handcut German crystal. Now $16.00 & $22.00

The Tankard is Bavarian handcut 24% lead crystal with hinged pewter cover. Now $89.00

The Rose Garland 6" Footed Bowl is fine Bavarian handcut 24% lead crystal. Now $27.00

OLD MILLTOWN
5th South & Dayton, Downtown Edmonds
LAMBO'S
Northwest Collector's Gallery
778-4477
Parking Lot Level
"PINWHEEL"—
the most desired of all
24% fully leaded
crystal... handcut and
polished. Specially
Priced

The Dresden
Table Lamp is
handcut, 36" high with
'raw silk' like fabric
shade. Now $258.00

The Bavarian
handcut pieces
shown are: a crystal
Flower Basket, now
$39.00; a large 9½"
crystal Footed Bowl,
$48.00; a Decanter
with handle, $69.00;
and a crystal 6" Footed
Server, $27.00.

LAMBO'S
Northwest Collector's Gallery
English Fruit Basket, silverplated with
frosted crystal liner... Special $25.00
Bavarian Footed Dish, polished filigree
silverplate........ Special $25.00
The Birthday Shop
778-4477
Rare Myrtlewood, native only to the Northwest.
Scent Bottle, 2 drams Myrtlewood Scent . . $12.95
Stamp Dispenser for roll stamps ........... $10.95
Paperweight for the desk top, weighted . . . . $8.95

Our Professional Designer will create a centerpiece for your winter, Christmas or New Year’s table that will complete the occasion.
Stump Candle $18.98

Place Your Special Order Today!

Sheila’s Gifts & Imports
775-2763

Antiques and Gifts to Treasure
Candles, Folk Art, Linens, Pewter, Brass, Potpourri
Please come visit today!

Country Manor
ANTIQUES • COLLECTIBLES • GIFTS 771-9021

OLD MILLTOWN
5th South & Dayton, Downtown Edmonds
Harbor Square and the Waterfront—Unique and Exciting

At the foot of Dayton, near the Kingston Ferry toll booth, there’s a different face of Edmonds. It features Harbor Square, a collection of diverse, high-quality shops meant especially for the discriminating shopper. Go through the Mall building and the exciting shops that surround it. Then wander down to the Sound and you’ll find more shops and restaurants.

You can buy things for your bedroom, the latest fashion in suede, leather or lambskin, plus auto seat covers. Fine interior furnishings, plus a trip home for Christmas or a cruise. Choose presents of delightful lingerie and exquisite jewelry. All the finest merchandise, selected to delight the most discriminating buyer—all this in a slow-paced Holiday atmosphere where your wishes are paramount.

Stroll down to the Sound and have a snack, lunch, or a full-fledged dinner at one of the excellent eating establishments you’ll find there. It’s all just a short distance from the Kingston-Edmonds ferry—come see us. The excitement of Holiday shopping awaits you at Harbor Square.

Some of the special stores at Harbor Square include:
- Harbor Square Athletic Club
- Apropo
- Harbor Marine Store
- Monarch Trading Co.
- Suthard & Bang
- 5th Ave. Casuals
- Bed Cetra
- Changes
- Grandmother’s Corner
- Trés Belle
- McKinstry Cruise & Travel
- Ac’cent Designs
- Howard/Mandville Gallery
Under your Christmas Tree this year put...

Two Tennis Courts
Six Racquetball/Handball Courts
Two Squash Courts
A Basketball Court
Running Track
Swimming Pool
A Complete Weight Facility
Aerobics Room
Men's & Women's
• Saunas
• Jacuzzis
• Sun Beds
• Steam Rooms
• Juice & Snack Bar
• Pro Shop
• Nursery

And More!

GIVE YOURSELF, AND YOUR LOVED ONES, THE BEST CHRISTMAS GIFT OF ALL—“GOOD HEALTH”

With a membership at
Harbor Square Athletic Club
We invite you to come see our fine athletic facility. Membership availability is strictly limited, so be good to yourself and your family today!

160 W. Dayton • Edmonds • 778-3546
"We wish you a healthy, happy New Year."

Offering gifts you won't find just anywhere that your friends and loved ones will remember for years to come.

Special accessories for the pet on your list.

EXCITING NEW GIFT IDEAS...

E.F. Mutton—Indispensable personal consultant. HIS NAME SAYS IT ALL! (limited quantities)

Prima Lamberina—BAA... BAA ME for someone special! (limited quantities)

Abe Ram—The ultimate executive footstool or bench for the home or office! Up to 500 lb. weight; special order today!

APROPo
HARBOR SQUARE MALL • 778-0599
THE FIRST BOAT SHOE DESIGNED TO PERFORM AS WELL ON LAND AS IT DOES AT SEA.

The Timberland boat shoe has uppers made of oil-impregnated full-grain leathers that won’t dry out or crack. The laces are thick rawhide.

And, to prevent rusting and damage from salt, the eyelets are only solid brass. But, most important, the sole is long-lasting, rugged Vibram.®

All in all, it’s no wonder the Timberland boat shoe, for men and women, holds up on concrete sidewalks as well as it does on fiberglass decks.

The classic 2 eyelet Timberland BOAT SHOE designed for world class sailors, but quickly adopted by everyone else who wanted the best boat shoe money can buy. Model 7507, $49.95.

Your Timberland SCUPPERS are in, featuring the exclusive, high performance, "scupper" razor-cut sole. The scuppers that edge the sole virtually eliminate hydroplaning on wet surfaces. Model 75031, $59.95.
**HIS & HERS LEATHER BOMBER**
Already broken-in for that lived-in look. Sleeves detach to transform the jacket into a vest. Zip out the lining for warmer weather. Fur collar also detaches. Made in New Zealand of supple brown New Zealand leather. Sizes 33-44. #5730. **$395.00.**

**Cozy Lambswool Scuffs** Champagne-colored lambswool that soothes and warms tired, cold feet. Light microcell soles. Indoor use only. Made in New Zealand. Sizes 5-10. #9122. **$19.95**

**His & Hers Indoor Boots** Hightop lamb shearing slippers with wooly spliced seams. Side zipper. Brown. Made in New Zealand. Ladies sizes 5-10. #9102. Men’s sizes 6-12. #9112. **$49.50 pr.**

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Call or Write for New Fall Catalog
**MONARCH**
NEW ZEALAND.
**775-6200**
HOURS: Monday through Saturday 10-6; Sunday 12-5
Give a Lasting Gift...

a gift that will continue to reflect your love through many Christmases to come.

Suthard & Bang

FINE JEWELRY

120 WEST DAYTON STREET, EDMONDS, WA 98020
Inside the Mall at Harbor Square

Fine Jewelry
120 W. Dayton Street, Edmonds • 774-9331
Soft mohair blend sweater by SKYR Sportswear, pink $72.00
Winter white 100% wool skirt with pink plaid border by Tanner Sport $98.00

5th Ave Casuals
Classics for Today
120 W. Dayton • Harbor Square Mall • 774-6868

Bed and Bath Luxuries and Accessories
White goosedown comforters and pillows • Bedspreads.
Always open on Sunday

BED CETRIA
120 W. Dayton • Harbor Square Mall • 775-1666

2-piece Head corduroy warm-up suit, knit tennis shirt by Head. Original Sweatshirt by Victoria Wells.
Top of the Line
Active, Leisure, Sports Store
For Men and Women
CHANGES
A New and Unique Sportswear Store
120 W. Dayton • Harbor Square Mall • 774-8101
Memorable Collector's Paradise

Plates
Authorized Bradford Exchange Dealer Member. Carry most limited edition collector's plates.

Figurines
Hummels, current and older marks. Large selection.
Precious Moments, current and older marks. Large selection.
DeGrazia.

Dolls
Schmid • Schader • Gorham

1985 Christmas Plate
Limited Edition. $45.
Now in stock, come in today!

Anri Wood Carvings from Italy.

Plates: Authorized Bradford Exchange Dealer Member. Carry most limited edition collector's plates.
Dolls: Schmid, Shafer, Gorham.

Grandmother's Corner
Limited Edition Gallery
120 West Dayton Street • Suite A-2 • Edmonds, Washington 98020
776-1616 • 789-0747
For the Gift She'll Love!

Polyester gown & robe
by Aggie Moon........ $120

Bodysilk® shimmer teddy
by Olga............. $34

Très Belle
Lingerie • Loungewear
120 W. Dayton • Harbor Square
775-1922

"Noordam"
PUT A CRUISE SHIP
UNDER YOUR CHRISTMAS TREE!
Gift Certificates for Holland America Cruises
and other Gifts of Travel

McKinstry
Cruise & Travel
120 W. Dayton Suite B-1
771-4466 • Harbor Square

Your Headquarters for Cruise & Other Travel Plans
Hand crafted from natural cedar wood cut in northern Minnesota. These unique hand crafted cedar deer and moose come in assorted sizes. Ideal for Christmas decorating. Extra Large Deer 60” Tall—$64; Large Deer 36” Tall—$34; Moose 36” Tall—$38

See our large selection of creative accessories to accent your home for the holidays. Candle Holders shown by Frederick Cooper.

Vases. Frosted blown vases made in Italy. Lavenders, taupes, peaches. Shown: Hex V Spiral Lilac $204.

Hand carved and polished penguins, with brass peaks, made in Italy. Dark $284. Light $304.

See Us For All Your Decorating Needs
Quality Products at Competitive Prices

Complete Residential and Commercial Interiors
DESIGN CONSULTATION/WINDOW, WALL & FLOOR COVERINGS/FURNITURE/ACCESSORIES

IN HARBOR SQUARE
170 West Dayton
778-0813

M-F 9-6; Th 9-8; Sat 10-5
Fall Sharpie - Sharp-Shinned Hawk
by John C. Pitcher ©1985
950 s/n $75.00

The Gang's All Here
by Charles Wysocki ©1984 • Signed Only $65
For you or someone special... give the lasting gift of art.
One of the largest selections of quality limited edition prints in the Northwest.

Howard/Mandville Gallery
Harbor Square Mall • 120 W. Dayton, Edmonds, WA 98020 • (206) 778-8212

Mountain Cove
by Nita Engle ©1985
950 s/n $125.00
Edmonds Chamber of Commerce wishes everyone Happy Holidays.

A Seasonful of Entertainment for the Whole Family

Tree-Lighting and Arrival of Santa
5th and Main
December 5, 7 p.m.

Children's Craft Workshop
Children supervised while parents shop
Frances Anderson Center
700 Main St.
December 7, 14, 21; 10 a.m.-noon
$1.00 for all ages.

"Celebrate Christmas" Concerts
Westgate Chapel, 775-2776
December 6, 7, 8; 7:30 p.m.,
Sunday matinee 3:00 p.m.
$3.00

"EBENEZER"—A family musical by The Driftwood Players
Wade James Theatre, 750 Main
December 6-22
8:00 p.m. Fri.-Sun.;
2:00 p.m. matinee Dec. 7, 14, 21
Reservations required—774-9600

"THE NUTCRACKER"
Performed by Olympic Ballet Theatre at Puget Sound Christian College
410 - 4th Ave. North
December 13-14; 7:30 p.m.
December 15; 2:00 p.m.
$6.50 General Admission
774-7570 for information

Harbor Square Children's Weekend at Harbor Square Mall
December 14-15 for children of all ages!
Food and Entertainment Saturday 10-6, Sunday 12-5

KIDS! Drop by the Chamber Log Cabin for a free candy cane.
Have your picture taken with Santa at the Chamber, Harbor Square or Old Milltown. Call 776-6711 for Santa's schedule, or pick one up at the tree-lighting ceremony.

Enter our drawing for a free Avanti Bear (value $90).
Over one million Washington residents enjoy money making and money saving Credit Union services. Here's your chance to join Washington Credit Union...

Whatever your dream is, we can give you an answer on your loan in eight short hours.

In a complex financial market, we make money management simple and make it pay off for you.

With a Credit Union IRA, you get an immediate tax break. Save money and pay no taxes on your savings until retirement.

You'll earn more money with a WCU checking account than at any bank in Washington.

Bank 24 hours a day. When you want to.

Save money Christmas shopping at Costco and Price Savers.

Call 774-5582 for a free brochure.

Washington Credit Union
Edmonds • Lynnwood • Everett • Seattle • Bellevue • Port Angeles
MEET IVAN DOIG,
OUTSTANDING NORTHWEST AUTHOR

Sunday, November 4th
2 p.m. to 4 p.m.

Celebrate with us the publication of Ivan Doig’s newest book, ENGLISH CREEK. He grew up in northern Montana along the Rocky Mountain Front where ENGLISH CREEK takes place. He has won critical acclaim for his first three books: THIS HOUSE OF SKY, WINTER BROTHERS and SEA RUNNERS.

Hailed as "a prose writer of exulting originality," Doig's books have been praised by the New York Times Book Review, the Washington Post, Time magazine, the Los Angeles Times, New Yorker magazine, and in other major reviews.
Come join us, he will visit with customers and autograph books!

Champagne or cider
Brackett’s Landing may get new jetty and tidepools

Brackett’s Landing may be getting a face lift, if Edmonds is awarded a grant for $92,000 from the Interagency Council for Outdoor Recreation. Edmonds Parks and Recreation Director Steve Simpson and Landscape Architect Linda Sullivan attended a meeting of the interagency council two weeks ago in Wenatchee to present their proposal to upgrade Brackett’s Landing by stabilizing the jetty and adding artificial tide pools and an amphitheater.

Although Edmonds will not hear until after Nov. 13, when Simpson and Sullivan go to Olympia to present their final remarks, Simpson said he has already been told the project was rated seventh out of the 56 proposals the interagency council received.

The interagency council has $1.5 million to grant to various state projects, Simpson said.

The total cost of the Brackett’s Landing project is estimated at $190,000, Simpson said, and added Edmonds has applied to three other grant sources for the remainder of the money. Edmonds hopes to win a HUD Block program grant to fund the conversion of the restrooms to make them handicapped accessible. Edmonds also applied to the Lynnwood Rotary, which has up to $100,000 to expend on a south county project.

Finally, Edmonds has applied to the state Department of Natural Resources for some money, but Simpson said that grant will depend entirely on the budget decisions of the upcoming Legislative session.

“We will be able to match most of the project by in-kind labor and services,” Simpson said. He said Edmonds School District 15 has volunteered to help with the project.

The Brackett’s Landing jetty, made up of slabs of concrete, is slowly being eroded by the water, Linda Sullivan said. The improved jetty will be higher and constructed with some huge rocks that cannot be moved by the tides.

Such an improvement will allow people to walk out on the jetty, where the project proposes to construct three tidepools, as close to a natural environment as possible, to allow visitors and school children to observe a marine environment. Finally, concrete poured seating would be added so that a lecture area would be available.

Brackett’s Landing Committee members Frances Murphy, Shirley Pauls and Dale Dickinson told the city council last Tuesday night that Brackett’s Landing should be preserved and encouraged as a place to observe marine life. Dale Dickinson, head of the Sea Rangers, told the council of his program, teaching children about the marine life. The Sea Rangers are the only beach rangers in the state, Frances Murphy said.

The committee figured 10,000 people use Brackett’s Landing yearly.

Have a safe Halloween

The spooks will be out tonight, and we want to remind everyone to watch out for little goblins along the roads. There will be several parties and carnivals planned to keep small children out of trouble, but there will always be those who love to run around after dark.

The fire stations will be giving out safe candy, and if parents are not able to monitor where their children have picked up candy, Stevens Hospital will be offering free x-rays of sacks of candy, to screen for sharp objects.
Nov 6, 1984

Mr. Dug,

I'm sorry I couldn't make it to your book signing— I even had a box ready to be signed! I was stuck at the production office till 1:30 that day. Hope it went well.

It was very nice to meet you. Land. I've enclosed some papers—let me know if you'd like some more. Also enclosed is some material you lent me. Hope to see you again.

Sincerely, Cindy Allis
8 Nov. '84

Dear Cindy--

Thanks for the copies of the article--and for the article itself, which I think you did a dandy job of.

If you'd like, you could leave your book at the Morrows' bookshop for signing. I come by there fairly often.

English Creek is faring well; big good reviews in USA Today, Washington Post, Chicago Sun-Times...

best, and my appreciation
11 Nov. '84

Dick--

The ferry schedule doesn't cooperate with us as much as it could. It looks as if my best bet, to be on time, is to catch the 12:20 ferry from Edmonds, which should arrive at Kingston about 12:50. If Micki or somebody can meet me then, I'll have a late lunch when we get to Winslow and be ready to go with your books at 2:30. Let me know if this isn't okay. see you Friday.
October 17

Dear Ivan:

How does November 16 sound for a signing? That's a Friday, and Friday is a day when most people can be depended upon to show up at the store. I suggest 2:30 to 5:00.

Please let me know as soon as you can. I need time to prepare advertising. We'll also probably do a mailing, so if there are any names you want to include, please do so (though we have a very extensive mailing list.)

The reason I'm writing instead of calling is that writer as a rule have schedules that they don't like disturbed. Will you tell me the hours that are best for a call. I'm usually at home (but sometimes at the store) at 842-5394. I like to be called after noon, and any time is all right in an emergency of sorts.

Hope to hear from you soon.

Best,

Dick Ferber
Dear Dick--

Sorry I forgot to include my phone number: 542-6658. You're right that the Scribner's/Atheneum delivery record has to be allowed for. But at least there are some heartening signs this time: they're doing a 1st printing of about 25,000, more than 3 times what they did for Sea Runners, and the shipping date is Sept. 10. Even so I'm holding off on signings around here until about Nov. If you decide we'd do well to go ahead with one, I'd suggest you pick some weekday when you figure we might pick up some Thanksgiving or Christmas trade; a couple weeks' notice, for the sake of my calendar, should be plenty. Here's hoping we all have a thriving autumn.

regards

6-13-84

Dear Mr. Does

That sounds like a good idea. It ought to work well, and we might have some fun besides. (Something we'll have to do is keep an eye on Scribner/Atheneum's miserable delivery record.) When we get a little closer to delivery publishing date, either you call me, or I'll call you if you'll send me your number. Our number at the store is 842-5332 but I'm often at home at 842-5394. Best regard;

Dick Ferber

Eagle Harbor Book Co.
157 Whislow Way E.
Bainbridge Is., WA 98110
When my book *The Sea Runners* came out a couple of years ago and Micki Kent did such a good job of selling it at the AAUW group I spoke to, Micki asked if I'd be game to do a signing in the store sometime. I was—and I still am. You may know from John Rantala that my new novel, *English Creek*, will be published by Athenaeum in Oct. If you think it'd be worthwhile to have me do a signing, let me know and I'll certainly be glad to try to schedule it.

regards

November 8, 1982

Dear Ivan,

If it's convenient for you, I will bring a few books to be signed when you speak at the U.N. Mortar Board meeting on November 15.

Please let me know if another time (before Christmas) would be better for you.

Thank you for your tribute to Richard Hugo. I spent only one evening talking with him,
But feel he reached out to many
of us through his poetry. I
count him among the many good
things that are no longer, for which
he created a lasting memorial.

Sincerely,

Micki Kent

Home: 842-5850

Eagle Harbor Bookstore: 842-5332

465 Robinwood Dr.
Bainbridge Is. 98110

CANVASBACK DUCKS C-9-50
© original design by Wendy Morgan
BLUE MOUNTAIN WORKS
Box 517 • Wilson, Wyoming 83014
4 Oct. '61

Dear Jim--

Here's a recent mug shot of me, plus 2 copies of the current <censored> author's bio sheet--one for you and one to pass along to the newspaper if you want.

I'm going to be in Denver and/or Montana Oct. 18-28, but will be available here at home most of the week before our Nov. 1 signing date. That'll be the kickoff of signings for English Creek in this area, those few days: the Big Three are U Book Store on Nov. 1, Tower on the 2nd, then you guys.

See you then, if not before. Thanks.

[Signature]
June 21, 1984

Ivan Doig
17021 Tenth Avenue NW
Seattle, WA 98177

Dear Ivan:

How about October 28th (afternoon), if a Sunday is acceptable for the "book-signing"? Or, Nov. 7th. These dates would be our first choices.

We're regularly open from 12:00 to 4:00 on Sundays and could arrange the autographing party at your convenience—early or late—staying open until 5:00 or 6:00, if necessary.

We've ordered the books through John R. and he assures me the new Macmillan connection will stimulate prompt delivery.

Hope your Scotland trip's immensely enjoyable!

Our best,

[Signature]

Betty, Jim, Sharon
Dear Betty--

Oct. 28 isn't quite possible for a signing date; I'll be driving back from Montana that day, from a week of selling *English Creek* to every Montanan in sight. If you'd still like to do a Sunday (which I'm game for) it could be Nov. 5 or Nov. 18. And Nov. 7 will be okay, if you prefer that. Carol and I will be home by the end of July, so sometime after that we can nail down a date, huh?

Yes, we all eagerly await the miracles of book supply Macmillan is going to furnish.

All for now. I have to go get my kilt. Have a good summer.

all best,
invite Jim and Betty sometime in Aug., to talk about signing and
the book business.

4 June '64

Dear Betty--

A quick note before this slips my mind. Carol said you wondered
the other night whether I'd be willing to do another book-signing for
you. Of course I would! If you want to do one, give some thought to
when we can sell the most books, so that it'll pay off for you as much
as possible—and let me know the preferred date. I'm going to be out
of town the week of October 21, and possibly the week of Nov. 11, and
may be in Portland one of the first Saturdays in December—but all else
on the calendar is open yet. No rush on this; maybe we can talk about
it in August, when Carol and I come back from Scotland? Also, feel free
to ask me up to put my name into copies of the book as soon as you get
any. Athenæum seems willing to do a decent job with this book—25,000
first printing—so I'm going to try to work hard on its behalf, too.

see you. best,
30 Oct. '84

Dear Betty, Jim, Sharon and anybody else there in Edmonds champagne society—

Here's the USA Today review, for you to use on any waverling buyers. Also, my editor just called and said there'll be a full-page ad in the New York Times Book Review this Sunday—Nov. 4, a propitious day, right? And the Times tells Atheneum it will review the book, but doesn't say when.

see you Sunday.
sign more books for Pipeline, during the Nov. 24 Waldens signings or before.
Dear Roberta—

Having brought about one innovation in the book business last week by actually paying you cash money for books, I thought I'd try another this week and provide you with the information about the signings and other stuff I'll be doing on behalf of English Creek. Please share this with Michael if it'd be helpful. Now that we finally have some books on hand, I simply want to provide you guys what I know of what's coming, to help you gauge business.

Signings done in Montana, Oct. 22-27, and books sold:
- Kalispell—Books West, 50
- Bozeman—Country Bookshelf, 100
- Village Bookshop, 65
- Montana State U., 250
- Helena—Little Professor, 185
- Missoula—U. of Montana, 85
- Great Falls—Little Professor, 260
- Missoula—Raddy's Feed & Read, 25-30
- Lewistown—conference of Montana Historical Society, 85

Besides those 1,100 or so, I left about 950 signed copies; the stores that sold virtually all they had on hand during the signings were the Little Profs in Helena and Grt. Falls, and the Montana State U. store in Bozeman.

Signings around here: three so far—U Book Store, 35-40 sold; Tower, 35-40; and Edmonds Book Shop, 60. Here’s the schedule to come:

Nov. 16—Eagle Harbor
Nov. 19—Elliott Bay
  " 20—Shoreline College
  " 21—probably 3 Walden stores:
    Northgate, Southcenter, Bellevue
  " 29—Village Books, Bellingham
  "—Wind & Tide, Oak Harbor

Dec. 1—Skagit Books, Laconner
  " 2—Oregon Historical Society
  " 4—Scott's, Mt. Vernon
  " 6—Fireside, Olympia
  " 7—Fine Print, Kirkland
  " 11—probably Walden store at Monorail

Both the Fireside/Olympia and Fine Print/Kirkland signings are in conjunction with parties with considerable invitation lists; I think prospects are good for 75-100 sales at each of those. The Elliott Bay night is in connection with a talk I'll do in their speaker's series—I don't really know what to expect in sales terms. Shoreline College in the past has accounted for 60-80 books when I've signed there. Oregon Historical Society could be a sizable sale, too.

The rest of the signings I expect might go as the UBS and Tower have.

This week I'm getting a poster made—a blow-up of the full-page NY Times Book Review ad for English Creek yesterday—and will photocopy a quantity of the rave review in the Washington Post. If you have any thoughts about good use of these, I'd appreciate a phone call; I intend at least to send copies the stores I'm signing at.

see you Sunday.

[Signature]
Dear Dean,

Thanks for your quick reply. On giving your signing more thought, let's just do a signing. A reading may be more formal than would be wanted. The idea of you and Carol having lunch then coming in sounds much more relaxed and enjoyable.

I would like to encourage you to come to La Conner as soon as possible. I have only ordered 50 books, and hope the order was in time for them to be first items first editions. I love having my store here and relish the thought of being able to delight my customers and your fans to with a signed first edition. I expect to order more as Christmas approaches, but doubt that they will be from the first run.
Dear Molly--

Okay, so let's tentatively say Dec. 1, 2-4, for the signing. I can be definite about it in mid-Sept.; I've promised the Oregon Historical Society in Portland to come to their big shindig, which I've evaded the past few years, and they're to tell me by mid-Sept. what date they set. So if they don't pick Dec. 1, it's yours. If they do, we'll find some equally propitious Saturday.

Sept. would be great for a signing in every way but having the books on hand. I'm deliberately holding off on all signings until late October or after, to be sure the books are here. Should be no problem of mint 1st editions for your customers, though; Atheneum is supposedly doing a big (25,000) first printing. And I guess you know, I'll be glad to sign their copies whether they buy 'em at the signing or before then or whenever.

I haven't heard from the two bookstores you mention, so I guess you've got first dibs on the signing.

hasty, but best regards.
In reality, the best time would be an evening with wine and cheese, but I have not had the best of duck or wet duck or sticky cheese. I'm willing to do a source, especially before the holiday evening festivities begin or to do a Saturday afternoon and aim at the joyful gift-giving pocket books. (Gosh, we could spend the entire month of Sept going back and forth — if Sept and Oct are out, how about Dec 1st to 4th?)

Here's the awkward part. If you are also doing signings at Scott's Bookstore in Mt. Vernon or Friendly Bookstore in Anacortes, I would like to get my dates before theirs.

Sincerely,

Molly
Dear [Name],

I have enclosed a broadside and a mailer from our last reading/signing. I would like to do the same sort of thing for your signing. If you can think of something from *English Creek* to use on a broadside (please let me know. If you would rather a) not do one or b) have something from another work you would rather use), please let me know that. A time (if possible) and a date (week-ends or evenings are best) would from you would be appreciated. We will then get the wheels turning.

Jan Rantala gave me a letter.

I am now (how could this be possible?) even more excited about the book and your signing. I’ve been a fan since *This House of Sky*. My enthusiasm for *English Creek* will embarrass us both, so rather than go gushy on you, I’ll sign 876.

Hoping your trip to Scotland was beautiful & enjoyable—

—Molly Cook
Dear Molly—

The broadside and mailer are lovely. You bet, I'd be greatly pleased to have you do a version for me. You have a galley, so what would you think about using the descriptive chunk just below the middle of p. 14;—beginning "Going along on" and concluding with "topknot of the Two." I know it's longer than Gary Holthaus' fine short poem, but I like the rollocall of the forest names, and the passage gives some idea of what the book is about. If you see something shorter and better, by all means use it instead.

I hate to pingpong the date and time back to you, but I would like your advice as to whether we'd draw more people on a weeknight (if so, which one) or a weekend mid-day. When we talked at the Pipeline party, I either missed or forgot the point that you'd like me to read as well as sign, and so I'd assumed Carol and I would come up some Saturday for lunch, then sign. But I'm entirely game to drive up some evening instead if we'd get a better crowd that way. Give me your crassest advice.

I'd say Nov. or early Dec. for doing this; I'm traveling the last part of Oct., and I don't want to schedule anything before that, to be sure the books are on hand. (Though they should be; shipping date is supposed to be Sept. 10.) So, give me the weeknight-versus-weekend evaluation, and I'll try give you a prompt date on the schedule. Hope you're thriving. First review of English Creek—from Kirkus—just came, and it's excellent.

best,
SKAGIT BAY BOOKS
cordially invites you to an evening with
GARY HOLTHAUS
and a reading from his new collection of poetry
CIRCLING BACK
published by Peregrine Smith Books
Monday, April 23, 7–9 pm
Skagit Bay Books • 1st St • La Conner
What to do if you meet a bear

A greenhorn approached
Two old-timers:

“What do I do
if I meet a bear?”
He asked.

T. A. Anderson said,
“Spit in his eye.”

To which Sam Hill responded,
“Most of us don’t spit too good
over our shoulder.”

GARY HOLTHAUS

from Circling Back, Peregrine Smith Press, 1984
READINGS
A Fall Series at Elliott Bay

CAROL JANE BANGS
The Bones of the Earth
Monday September 24

EBBA HASLUND & TOVE NILSEN
An Everyday Story
Monday October 1

GARY HOLTHAUS
Circling Back
Monday October 8

SHARON DOUBIAGO
Hard Country
Monday October 15

COLLEEN J. MCELROY
Queen of the Ebony Isles
Tuesday October 23

CHARLES JOHNSON
Oxherding Tale
Tuesday October 30

All Readings at 7:30 — $2.50

The Elliott Bay Book Company
101 SOUTH MAIN STREET SEATTLE, WASHINGTON 98104
First and Main Streets in the Heart of Pioneer Square
(206) MAIN 4-6600
Here you are, Ivan

thank you
(to be back in touch with you soon).

Rick
Dear Joan—

The enclosed flyers are something I thought might interest you and the other members of your monthly book group; at least, I'd feel derelict in my authorly duty not to pass them along to you and other friends in book groups. When the Elliott Bay bookstore asked me to speak in this series on Nov. 19, I wondered if they were getting word out to book groups about the series, as it's a rare chance for book lovers to hear new work, meet writers, get signed copies early in the writer's career (Both Colleen McElroy and Charles Johnson are writers likely to have sizable reputations before long), and just generally have some pretty cheap entertainment for an evening, at one of the best bookstores in the country. The Elliott Bay folks said no, it hadn't occurred to them, but if I knew how, please go ahead. And so I have.

I hope you're thriving. I haven't been down for lunch with Vern Carstensen yet this fall—will try get you to go along with us when I come, okay?

best,
II Oct. '54

Dear Lou and Mark--

Okay, all together now, let's chorus it: where-did-the-summer-go?

We intend to catch up with you and find out, sometime this fall. One chance would be the Nov. 19 Elliott Bay shindig, as indicated on the enclosed stuff. I can probably get you freebies, and maybe we could meet for supper at the Mitchell or someplace beforehand--though you're entirely forgiven if you don't want to hear me spout in public more than once a year. (Hell, you're forgiven if you don't want to hear that more than centenially!) Anyway, I did want to get in touch, and to pass this along to you and anybody in your book group who might be interested in the Elliott Bay series. I asked the store people if they were getting word out to book groups, as it's a rare chance for book lovers to hear new work, meet writers, get signed copies early in the writer's career (both Colleen McElroy and Charles Johnson could have sizable reputations in not too many years), and so on--pretty cheap entertainment for an evening at a great bookstore. The Elliott Bay folks said no, it hadn't occurred to them, but if I knew how, please go ahead. Since Carol and I are selective enough to have friends who belong to four different book groups, here's your batch.

see you, how's the job, Lou?
Dear George—

The enclosed stuff is something I thought might interest you and the other Bibliovermis members. When the Elliott Bay bookstore asked me to speak in this series on Nov. 19, I wondered if they were getting word out to book clubs about this series, as it's a rare chance for book lovers to hear new work, meet writers, buy signed copies early in the writer's career (both Colleen McElroy and Charles Johnson are writers who'll probably gain sizable reputations in the future), and so on. The Elliott Bay folks said no, it hadn't occurred to them. So I thought I'd pass a few of the flyers to you for the next Bibliovermis meeting, in case anybody is interested. It's pretty cheap entertainment for an evening, at one of the best bookstores in the country. For your own info, my Nov. 19 talk will be an updated version of one I think you (and maybe a few other Bibliovermis crossovers) heard me give at the Book Club of Washington a couple of years ago. But Elliott Bay does intend to have my new book, English Creek, on hand for signing that night.

I'm really pleased you took the trouble to come up to Shoreline the day of my talk there. I hope our paths will cross again this fall, one way or another.

best,
Dear Carolyn--

Are you still in that formidable book group I once talked to at your place? If so, I wonder if the enclosed stuff might interest some of the members. When the Elliott Bay bookstore asked me to speak in this series on Nov. 19, I asked them if they were getting word out to book groups about the series, as it's a rare chance for book lovers to hear new work, meet writers, get signed copies early in the writer's career (both Colleen McElroy and Charles Johnson are likely to have sizable reputations in years to come), and just generally have some pretty cheap entertainment for an evening, at one of the bookstores best in the country. The Elliott Bay folks said no, it hadn't occurred to them, but if I knew how, please go ahead. Since Carol and I are selective enough to have friends who belong to four different book groups, here's your little batch, okay?

best
Dear Rick--

Forgot to ask you this on the phone the other day: would you like me to pass the word to 3 or 4 book groups I know of, about my Nov. 19 gig--and for that matter, about your entire series of readings? Carol and I have friends in each of these groups, and they're usually a dozen or two couples, who meet every month to discuss a book. I don't know how many would turn out at Elliott Bay for me or anybody else, but if you provide me the info--time, admission fee, etc.--I could see if the friends would announce it to their groups.

see you.
Dear Walter---

On a yellowing list of late-summer stuff-to-do I find the notation, "write Walter Carr." So here it is, fella.

You wondered about my availability for an evening series of speakings and readings you were pondering, right? It so happens that a few places—not many, but a few—are going to pay me real money to talk in public this fall, so I can tune up for you on those occasions. I'm to speak at Central Washington U., and then at the Denver Post books-and-authors dinner, on something like the regional ingredients for a western writer. One of those will be a 45-minute version, the other more like 20 minutes. Sound like anything you'd like me to repeat at Elliott Bay? I have a clear space on the calendar the three days before Thanksgiving, or can find a date after that if you want to be closer to Christmas. (Shipping date on my book, English Creek, is supposed to be Sept. 10, so copies ought to be available all fall. I hope, I hope.) Anyway, let me know if you want me on the premises some evening, or anything else I can do on behalf of making thee and me some $$. 

best,

p.s. With enough advance notice, I can get word to a couple of book groups whose members might be interested in coming to an evening shindig like this.

Rick Simonson called 30 Aug: we agreed on a reading or talk, whichever I decide, night of 19 Nov. They charge admission in this series—$2.50—and will have books on hand, though it won't be a signing as such.
--provide him with info about Damborg & Joan Ullman & Blount book groups? also Bibliovermis?
K. Turner
517 Prospect St.
Seattle, WA, 98109

contact for occasion at Elliott Bay Books?
- also: Island Books (Meier J. 6th fl)
  - Dambores' 6th fl
  - Bob Monroe's 6th fl
  - Joan Ullman's 6th fl
  - Carolyn B. West's 6th fl

Arvan and Carol Doig
17021 10th N.W.
Seattle, WA, 98177
NOTICE OF BIBLIOVERMIS MEETING

Thursday, May 31, 1984

Place: Ozzies' Restaurant
105 W. Mercer St.
Seattle, WA. 98119   (1) 285-9775

Time: "No-host cocktail hour 6 p.m. to 7 p.m.
Dinner: 7p.m.

Purpose: To plan 1984 Summer picnic
To show and discuss new books which may be
of interest to our membership
To get together and "talk books"
To discuss content of next newsletter

Choice of dinners: Top Sirloin or Prawns
price:(Includes dinner, coffee, dessert and tax, tip)
Under $10.00.

Drinks are separate.

To reserve a place and choice of dinner, give me a call
at (1) 282-6758 between now and Tuesday, May 29th, 1984;
after Tuesday, it would be easier to call the restaurant
and let them know you are coming to the dinner;

There will be some surprisingly lovely things
to view, and some bizarre ones as well!

Hope to see you there.

Kim R. Turner
Secretary/Treasurer
Bibliovermis Club
May, 1984
Dear Evan,

I already have bad knees so I thought I better settle up before the boys with crossbars show up. You were correct about the numbers. A check for half the selling price is enclosed. Sorry this took so long but fortunately, there was a bit of a rush at Christmas and things did get buried and ignored.

It's good to hear that the novel is coming along well. I'm sure it will outsell Miehers in our store. It's also great to hear about the photography book. That too should be a good seller in the fall. We'll look forward to seeing it and would happily have another signing if the agenda allows (perhaps a cooperative deal with a gallery in our area and original prints of the photographs).

We had heard some rumors regarding Arlen. We're real to hear about that as well.

Our best to Carol

Chuck
Bellingham, 12 Aug '82: stopped to see Chuck and Dee Robinson abt signing, they said after Th'giving is fine with them. Suggested I be on radio talk show, plug both their signing and the one in Oak Harbor. They prefer a Sunday, I told them I prefer a weekday; maybe do it on Th or Fri, 11:30-1:30.

--check with Chuck to see that he's been in touch with Joan Connell of n'paper.

6 Feb. '83: have just written a dun letter to Chuck R abt the h'backs I provided him at the signing, an oversight on his part, I'm sure, but a galling bit of hassle for me. Sold abt 18 books at the signing itself, although p'haps an equal number were waiting to be signed when I got there. Maybe any future signings shd end to be coordinated with a reading at Western, or something.
Dear Chuck and Dee--

What would you think of Thurs., Dec. 9, for a signing? If that doesn't fit for you, please propose another Thurs. or Fri. that will; I can't make it on the 10th.

I'm game to be on the radio show you mentioned, and to talk with Joan Connell beforehand--maybe at breakfast again--if she'd like. So if the 9th is OK, go ahead and set all that up.

10-11 radio
1-230 PM to Oak H
2-20

Take box of Skyes

Sandy
Village Books, Bellingham --Chuck and Dee Robinson
1206 11th St., 98225 671-2626

--signing party done on Thurs., Nov. 20, 11-1, successful--30 or so Winter Bros? Robinsons had done local advertising, chose good time of day (fairly steady flow of customers). Theirs at the moment is the only bookstore in Fairhaven district, since Fairhaven Books has moved downtown.

1 hr 40 min drive to downtown B'ham
Dear Chuck--

Okay, Robinson, you gonna pay me what you owe me for those books or do I have to send a man around to hit your legs with a crowbar?

Actually, I know the matter got away from you. It did me too, until I just found it at the bottom of a pile of paperwork on my desk. I think it was 6 hardback Skys and 6 hardback Winter Bros I left you after the signing, wasn't it? With other bookstores, I've simply split 50-50 on the cover price.

All is well here, the Montana novel for '81 feels like a good one. Michener with a sense of humor, you can describe it to your panting customers. Also, it looks as if there'll be a coffee table photo book this fall, called Inside This House of Sky--quotes from Sky, and pics of the Montana landscape by a Seattle photog named Duncan Kelso. Athenaeum is all set to go with the book, unless there's some last-minute catastrophe.

I trust the grapevine has brought you the news that Arburr is for sale? I'll miss the Arborettes.

best to Dee. see you.
Dear Chuck—

Glad you guys made it by Arbor the other night. I hope the Parker party was a real blast.

Did I ever talk to you about terms on the hardback Winter Bros and Skys I brought you? I don’t recall that I did, but anyway, I’ve been splitting the fake price 50-50 with stores on those. (No freight!) The Skys seem to be selling everywhere at the actual cover price—they’re still supposedly in print with HBJ, though damn hard to get, I guess—and I’ve seen the remaindered Winter Bros priced from $3.98 to $6.98; whatever you think, on those.

Also, could you check your records and tell me how many copies of hardback Winter Bros you bought from HBJ in the first six months of ’62? (i.e., before the remaining.) I may have told you that the most recent royalty statement showed suspiciously few copies. I won’t mention your store by name, but it would be useful to me to know if you ordered in some copies during that period.

Now to face the typewriter again, and get on with the next one. See you when we’re next through Bellingham—best to Dec.

12 Dec. ’62

Dear Patti & Norman—

I hope you guys were truly pleased with the signing. It seemed to be a good one, in a season when results have been down about 2/3 from signings I did 2 years ago.

Wanted to thank you for everything, etc and to ask a quick favor. Could you check your inventory records and let me know how many, if any, copies of Winter Brothers you may have got from Harcourt in the first 6 months of ’62? My royalty statement for that period shows suspiciously few copies sold, and I don’t know if that’s the case or if HBJ’s bookkeeping is off. I won’t mention your store by name, but it’d be useful to me to know if you and some other stores I’m spot-checking did get some copies then.

see you when we’re next thru O. Harbor
12/7/84

Ivan-

you are a celebrity!

We have sold 50 copies English Creek (44 that day).

Thank you—

Patti
Author visits

Northwest author Ivan Doig was at the Wind and Tide book store in Oak Harbor last Thursday to autograph copies of his latest work, English Creek. Doig, who has visited here before, enjoyed the session, and Whidbey Islanders got an opportunity to meet him.
Praise for Vikings’ Navy defense role

Several hundred people gathered last week for a change of command ceremony for VAQ-129, described by Capt. James McKenzie (Ret.) as “the heart, the brain, the conscience” of the Navy’s airborne electronic warfare community.

McKenzie, guest speaker for the event, praised those in the EA-6B training squadron for “consistent excellence.”

He cited the accomplishments of outgoing “Vikings” commanding officer Cdr. Barry Sehlin and encouraged his successor to “keep the ball rolling.”

McKenzie said those who cannot or will not see the clear historical lesson that peace ensues from strength.

“All men of sense have prayed for peace and freedom,” said the retired naval officer, “but the plain truth is that, to this hour, the final guarantee of every human society has been the willingness of able men to learn war and to fight and die if they must for their countries.”

McKenzie suggested one of the most intense debates to continue in our nation is that which centers on “our defense posture and the money that

...
Dear Evan,

Sorry to be so tardy in answering your note. We two were very pleased with the signing. In addition, we had fun. Sales have continued to be very good on Sea Runners except of course in the week before Christmas when we couldn't get any copies to sell - I hope Waldendorf, Freidriksen, and the rest of the guys didn't have to return too many. (I hate them.)

In answer to your question about Winter Brother, our last big order from HBJ was late in 1981 and none were ordered in early 82 (through Fall anyway.)

Hope it works out. Please visit us as you can.

Norman
Mr. Ivan Dorg
1702 1 - 10th Ave NW
Seattle, WA 98177
Dec. 9. Sounds great to us. Let us know if there is a change. We look forward to seeing you again.

Thanks,

Patti

WIND & TIDE BOOKSHOP
1110 W. Pioneer Way
Oak Harbor, WA 98277
(206) 675-1342
8/11/82

Dear Ivan,

Please consider returning to the Wind & Tide for an autograph party for The Sea Runners. You have many fans here on Whidbey Island. I realize you must have a busy schedule this fall, but we hope we can be a part of it. Norman and I will be gone from about 9/15 - 9/30, but any time in Oct. or Nov. would be great. We hope we can do our part to promote your book.
Dear Patti and Norman—

Thanks for the invite. I think Chuck Robinson wants me to come up to Bellingham, so maybe we can work out a repeat of last time and I can come to your store on my way home. I don't have a schedule made yet—the next months are complicated by the work I'm doing on the next book, a Montana novel—but I think I'll try bunch the bookstore appearances between Thanksgiving and Christmas, on the theory that we can all use $ from Xmas shoppers. Within the next month or so I should have a date firmed up with Chuck; how about if I get in touch with you when he and I are in the process of doing that.

see you

best

where do you work these days? could be pleasant.

Church whether he can get me on a some radio show that time.

I'll try be a 3:30 again before I can make it to Oak Harbor.

I've proposed times; Dec. 9 to Chuck Robinson or Witter. 

Warmly,

[Signature]

Patti

Carol

8 Sept. 82

11 Aug. '82

Regardez To Carol.
Dear Patti and Norman--

OK, Chuck Robinson and I have set up a schedule for Dec. 9; I'll be at his store 1-2:30. Given that it'll likely take me an hour to get to Oak Harbor, what do you think—4-5:30 signing at your place?

I'll be on the B'ham radio talk show that morn from 10-11, and also will be interviewed by Joan Connell of the Herald.

Also: Channel 9 will show its tv version of Winter Brothers at 8:30 the night of Nov. 24; they're making up posters—want one, as a bit of free advertising?

Looking forward to seeing you guys again. best
Windantide Books, Oak Harbor--Norman Sturdevant and Patti Patee

1110 W. Pioneer Way

--signing party done on Thurs., Nov. 20, 3-5, after appearance in B'ham. Sold probably as many as in B'ham, abt 30, plus several h'backs of Sky. Good local coverage: 2 items and an ad in local paper. Time of day also seemed good. Well-stocked store, only compet'n in town are 2nd hand booksrs. I was their first author in the store, they did good job of setting things up--table near front door, coffee, cider, cookies; gave me a bottle of Johnny Walker in appreciation.

2 hr drive, in rain and dark, from Oak Harbor home, by freeway.