

valiyev-dauren-2018-11-03.mp4

Dauren Valiyev [00:00:10] We start our business twenty nine years ago. My eldest brother is the boss of our company. He's famous climber, the first Kazak has reached Everest in 1982 in a joint Soviet Union team. Still the most difficult route to Everest. Nobody did it again. Well using his experience of ecology tourism in the mountains of Nepal we start our business with expeditions to Kangchenjunga peak. Seven thousand ten metres high. The most northern peak over seven thousand metres. And this is a symbol of our nomadic philosophy, Tengrism. It is a symbol of our philosophy a mentality code of nomads. It's 5000 years old. First monotheistic doctrine. I think the first monotheistic religion in the world. So we start first with expeditions and then we continue with the trekking, mountain bike, and angling. Birdwatching, botanical tours. You know that Kazakhstan is a continent of most tulips in the world. Is tulip of Greig. Is the great great grandfather all the tulips in the world. And was a caravan so [unintelligible]. The tulips came to Turkey first and then to Europe and become great business in a moment in the Netherlands. So that's why we showed twenty nine wild specious of tulips during seven days. Birdwatching. Because of this Almaty located and very close to seven different national zones. From sand desert up to high mountains this way. We showed two hundred ten species of bird in one week. No one I think not many countries can demonstrate birds from desert bird species of birds up to high mountain species of birds, but Almaty can. So that's why we operate mainly in outdoor.

Dauren Valiyev [00:02:54] Business tourism business let's say. And our next step was to build two camps in the delta of the river thanks to our Austin partners which start his business. In 1998. Was the first anglers from Austria. For big game fishing for catfish. The catfish in the Delta of the river its more than 2 1/2 meters. Length let's say. The biggest was two meters seventy nine. One hundred twenty four kilos. I know in Europe there are two places for catfish and in the Nepal in France and Ebra in Spain. But our guests our customers say it less and less catfishes in Europe. But really fantastic nature of the delta, this [unintelligible] of the delta. The quantity of catfishes is much more bigger and here is just fantastic. For example, there's a group of 10 anglers during twelve days trip catch and release eight hundred fishes of catfish. It's good it's very good. Up to ten twelve fishes a day. It's very good. So that's why a lot of local people would have another 10 species of fish in the delta. That's why a lot of local people coming from Russia from Kazakhstan coming to our base camps. So it's nice. We start fishing or angling let's say at the beginning of April up to the 1st of May. And then from first to June to October. So the best result for catfishing is June of course. So we have 20 powerboats with guides fishing guides we call them fishing guides which knows the delta absolutely. And can explain and help to the customers how to catch what to catch. And very important when you fight with a big fish.

Dauren Valiyev [00:05:42] The cooperation between the angler and the guide moving the boat it's very very important. This is a catfish. It's a very clever fish. If the catfish do everything to escape and its why to guide must move the boat, follow the catfish, get the distance closer. And is 15 30 minutes of battle. It's very interesting. As everybody is everywhere in remote areas the tourism protect nature and gives a working place for local people. We are proud of our mission in Delta for the river because before it was a commercial fishing in the Delta first. Second all the local people had to be poachers because no economic no job in the remote area that's why they had to. And when we came we invite all of them to work as fishing guide and we give them a lot of job. And now as they protect fisheries sources. And as we see with our inspections who must protect the area. Again that purchase was said to main way to protect the fish resources is to give a

job in the fishing tourism let's say to the local people. Nobody want to be the poacher. If you give them a job, they will work for you and protect their fish resources and this was the first stop the commercial fishing fighting was a commercial fishing companies and now. If you go in the season time to the villages in the Delta no one man at home. Everyone in work as fishing guides and fishing the tourism company organizing the fishing tours. That is very good. And it's our mission. Yes.

Dauren Valiyev [00:08:04] Yes you know in the nomadic style of life. So there is enormous breeding for livestock let's say. Yes. And they had to move from pasture to pasture. Every second day you have to leave to another place. That's why you travel. That's why you have to be nomads yes because you move with your herds from place to place. Because we have a very continental climate, we have to move from steppes and desert. We call it the winter pastures. To summer pastures in the high mountains. Every time. Every season twice. It's why we have a very special skill set competencies of travelling in the wild nature. And wild nature or the huge vast spaces. When you travel in the wild nature with your family with your animals, your life depends on the weather all the time. You must do no climatology let's say to make a forecast of weather to to move in the right time. Yes. So cold turns to warm coming from the heaven. This why mentality of nomadic people. The only substance your life depends on is the sky. Is it why is good in mentality of nomadic people.

Dauren Valiyev [00:09:45] Is a blue sky. We call it Eternal Blue Sky. And we as a name of blue sky is (unintelligible) or in English or Russian Version Tengri. And the symbol of this religion or philosophy let's say is the highest peak of Kazakhstan you can see from the territory from the valleys of Kazakhstan only. Not from Chinese and not from Kyrgyzstan side. That's why I think that this philosophy was created by Kazak people. This is a pyramid, the highest peak you can see and then mentality is it is a port to heaven. This is in place. (unintelligible). Contact of contact of the planet with the sky in the mentality of the nomad people.

Dauren Valiyev [00:10:45] So the complex of the life laws. Or laws of.. Cooperation with wild nature is Tengri. Tengrism. Tengrism is the law. And another one important thing is that nomads think about wild nature like the base of your life. You must protect. You must work with a wild nature very friendly, which is very actual now. Yes. You don't it cannot spoil the nature. Even you can wash your yourself in the river or the lake is prohibited. Go out. Take the water wash yourself. And never water from your body must go to or can go to the stream or river or the lake is prohibited. You cannot kill animals wild animals you have your own animals there to eat. Yes. So a lot of laws which protect the wild nature as the mother of you. Interesting. That's because you live in the wild nature you must respect, you must protect, you must understand, you must know the wild nature. And this is the skills of nomadic people. It is a problem of this modern time let's say or time after the 20th century.

Dauren Valiyev [00:12:29] It was a time when the whole nomadic civilization dying. You know. Because we was involved to the Russian Empire first but mainly in the Soviet time. The the industry, urbanism came to this land. Of course cities provides a more comfortable life. Maybe more money and that is why the nomadic civilization start dying. Anyway. We need where 47 percent of economy of Kazakhstan is agriculture. But not but half of it only the breeding animals. And another half is crop, crops. And more and more territories. The crop producing manufacturing is going up. And more and more territory is getting chemical pollution and in other things you know it's a problem. But I think that the tourism outdoor tourism and in style of nomadism. Protect our culture first keep our culture in our opinion.

And now it's become the state problem. (unintelligible) and we try to find all the our national cultural heritages. And I think that tourism is a mechanism of cultural heritage keeping. Because we now as you see our new product is.

Dauren Valiyev [00:14:18] Not a simple ordinary trekking, yes. But the caravan on how ancient kind of wagon, two huge wheels. With mobile camps. Was it technology so ancient nomads. It's interesting product. I think it will be marketable very much. But this protect our identification of our nation you know. And I think that in the future when we will collect all the loss of Tengrism and show to the world that the first philosophy of first monotheistic philosophy of 5000 years old was Tengri. And a lot of the European turkologists, they know it. And it think this will be the state strategy and they taught him first that the first monotheistic philosophy was created here in this land. And interesting thing I show you on a map of genetic geography. Is it T-shaped crossroad or the human migration road was located near [unintelligible] on the territory of Kazakhstan. It's interesting. And the central Genghis Khan empire called [Mongol] (unintelligible) people is Kazakhstan. And the Kazak's are nomads was the soldiers of horse army of Genghis Khan very successful because very strategically very movable. And together with the Kazak bow. Kazak composite construction of bow helped to Genghis Khan to protect all the people who came to his empire. It's very nice. And the Great Silk Road is also a history of Genghis Khan empire. Following the stories of Marco Polo you can go with a piece of gold to all the country nobody will touch you so safe. And the sea silk road was was created with Genghis Khan nomadic empire let's say. So that's why we join and to China to empire to have a gate to the sea. And the capital City of Genghis Khan empire move from Karakorum to the place where Beijing situated now and it was named Khan Belik Belik from Kazak land which it means state power. You know it? Chinese know. And at this time China was split it to four states fighting with each other every time. And we and when we came we said please we stop the war we'll collect you to one state and we'll give you a job because of our new business we are going to bring goods. Not by camel or horse caravans. It takes three years it's bad business. We are going to bring the goods from Asia to Europe by ships. That's why we need the coastal city first. Second we will give you a job. You will we will buy everything you produce but main you must produce is chile, paper because this is the main good for the Europe.

Dauren Valiyev [00:18:20] You know a Europe at this time had a big problems with illness like black death. Twenty five million people died in the 14th century. Is why it is good business to sell medicine. And the chile is a native anti bacterial medicine. Not Silk. Silk is it just a nice name. Actually they sell red chile.

James Thull [00:18:48] It was the spices that were most important.

Dauren Valiyev [00:18:50] Let's say spices. Because you know. When you put the dried chili to the ship, you can carry a lot of chili and it become cheap. And to market going up even poor people can buy. But poor people will spend the final money the last money to survive. This why this is good business of the Sea Great Silk Road. Let's say Sea Chile Great Road. So this busines was organized by Genghis Khan grandson Kublai Khan. So China become one state one people are in a time of Genghis Khan empire and it was a time of economic growing. Population growing because of good situation. No. No war. Growing up economy. Population growing up. And a dynasty of Genghis Khan grandson and great grandsons called in China at this time Yuan. And still yuan is the name of Chinese currency. To the memory of the time when the Genghis Khan empire let's say nomadic civilization stop the war, gives him job. Good business. And during 300 years all the gold from Europe came to China thanks to Sea Silk Road. And you know Marco Polo

written the book about this project. So when the second world war to begin the second world war Japanese attacked China they it was looking for the gold of Genghis Khan empire. And they've got it. I know that the biggest Japanese companies like Sumitomo or Mitsubishi. they was carrying the goods from China to Japan in the second world war by steam ships and sink it did near the Japan in secret places. They understand they will never win the Second World War. But after second world war they took this gold from the bottom of sea, they bought the technologies, machines, materials. They bought the election of President of USA, and they become second economy in the world. With the money of what? The money of Empire of nomad people.

Dauren Valiyev [00:21:42] Well I live I used to live in the USSR. And I'm living now in independent Kazakhstan. And actually I help with the protests going. I know our country in 1991 when we become independent. (unintelligible) poor. No money no electric power nothing. So after the collapse of USSR, our country had a really problem big problem. Our leader was mr. Nazarbayev. Becomes president of the country and start create first to form the economic. As he's told the economic first political second. First of all the people live in this country must live in the good conditions good life. And use it our mineral resources for us, use now geographical position between China and Russia. Using his connection with all the old leaders. He built this country. He invites a lot of investors to the oil gas and mineral industry. And now in under the interests of a lot of countries. And it's is protect. Because even Russia and China understands that Kazakhstan is interest business interests and political interests of a lot of countries. Europe. USA. Chinese, Russians a lot of people invest money billions of dollars to economy Kazakhstan that is a good position. And we the president never fight with nobody. During twenty eight years he has no enemies. Very clear position with China with a clear position with Russia they understand.

Dauren Valiyev [00:24:07] We are just 16 millions. But the ninth biggest country in the world. You must be very very clever politics. Well first of all I enjoy the wild nature around me. The fish itself is not the main. Of course when I was younger it was some kind of it's hard to say. The desire to buy something interesting biggest or more than somebody else. But actually. I feel myself much more better when I catch and release. I feel myself citizen of this country. I feel that I keep the nature for my son and grandson and his son. That is very good. And we was taught by our European partners first catch and release. And of course because you cannot carry this catfish into to your home. But. At the same time it came to my mind that to catch as is the main effect. After you catch it, you cannot release it but you already happy. Yes. Make a photo and thats it. So I think we bring this culture to the local people as well. Sometimes they surprised very much why our fishing guides leave release the fish. But I have a special order in my camp. The fish less than this size will be released by fishing guide without the opinion of the customer. And they know it. So my fishing guides if it's the size of fish less than standard just release it. Sometimes it makes scandal what I can do. Read the order you know. It's interesting.

James Thull [00:26:24] Well it's great and I'm sure it helps make for a healthy fishery as well.

Dauren Valiyev [00:26:29] But you see James interesting thing. The local people actually come with the barrels. For the fishing to.

Dauren Valiyev [00:26:38] Have a very good fishing fishing. That's why they come sometimes with the barrel of 100 litres for the fish. And sometimes they become understand. That is even bigger pleasure to catch and then release for your son for your grandson. Is coming to our culture it's coming. Step by step. But more and more it's

interesting. Well we had the clients from all countries of Europe included British people. And even one of our camps called British camp and one was German camp. We had the clients from Japan and South Korea. A lot of people came from Russia because they had said that in Russia it's a bad situation with the fishing everywhere especially in the Volga. And that's why people from Moscow come. And I think that's it. Europeans. British, Japanese, Korean, and Russians. And local people a lot of local people.

James Thull [00:27:59] Not too many Americans?

Dauren Valiyev [00:28:02] No one at all during last 20 years.

James Thull [00:28:07] Well hopefully maybe we can change it.

Dauren Valiyev [00:28:16] Well I look into the level of water. We understand what's going on with the glaciers. The water come from glaciers not from snow. Well we operate in the high mountains. And then now base camps located under a foot of (unintelligible) on the glacier. We see how the glaciers move. Well right now actually we see the size of glaciers going down. But from an asset point of view let's say it happens periodically. Sometimes we've have a lot of water. Like for example last year. More than enough. Too much. And sometimes less. I don't think that is because of the human effect. No. It's much much more bigger much more bigger.

Dauren Valiyev [00:29:26] Much bigger process the same like Coral Sea for example or Caspian sea level. It's uh must be much bigger period than scientists can see. I hope for once. But It's I think it's periodocally it's because there was a planet route around this in this sun system. A lot of things depends. Sometimes even much more than the biggest computer can calculate. For example the situation in a lake or in the water. It depends on 36 factors and no one computer can calculate the situation. With 36 changing factors. So I hope everything will be OK. I know all the reasons to come Kazakhstan first is the best place for catfishing on the planet. I know it. It was just three places one in France one in Spain but the population of catfish in Spain in France getting down very very much. And all the anglers coming from Europe said the Ili Delta is the best number one place on the planet for cat fishing. That is first. Second, the scenery is of course it's so exotic. It's an interesting contrast between the modern Almaty very comfortable city. Very nice. Tourist infrastructure first. The great roads. I think one of the best I saw in the world.

Dauren Valiyev [00:31:26] And the wild scenery. Seven different natural zones from sands sand desert up to high mountains. In one day. So it's very impressive. Well in my opinion the American people looks like to Kazakh people Kazakhstan let's say people very much also a mix of hundreds of nations. Very tolerant tolerant very nice. I know Americans I've been to America long my business aircraft assembling in America. I know this people and I like them. And they will find here the same hospitality and friendship. Very different faces. Very nice mixture of cultures and cuisines. So it's if you go to China you will find all the Chinese and all the Chinese excuse me if you go to other places. Something. So you spend your vacation but you will see only one culture. If you go to Kazakhstan, you will find here mix. I think like in New York every second is different. It's very nice. So I think it's interesting.